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FOUR PERSONALITY TYPES. COMPLETE VERSION OF TEXT.

How need it to select profession or husband? How need it to marry rich? How need it to collect personnel? How need it to make a career and to select the elevator of upward mobility? How need it to determine the degree of fitness to the role policy, artist or leader? Of than do the reasons consist for criminality and unemployment, reason for the loss of local civilizations and ruling elite? What there are tendencies in the instruction and the teaching? How need it to support discipline at the lesson?

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Bibliography.

Introduction.

Relying on the theory of Carl Gustav Jung , we created the psychological theory, which makes it possible to make a large quantity of forecasts about the tendencies in the behavior of people. Then these forecasts can be checked in empirical studies. Already we carried out studies in the school, in bureau for job placement and in the female colony. The results of these studies confirmed our forecasts only partially that in the future it forces us to much more carefully relate to the advancement of similar forecasts. Human behavior is the consequence of many reasons. Our forecasts occur able to foresee only some of these reasons, even most important. And only empirical study makes it possible to reveal all reasons.

§1. Comparative analysis of theories and tests to the type of personality [36].

Our purpose consists of the demonstration of that fact that, from one side, our studies occur in the course of similar of experiments in the West, and, from other side, our basic principles differ somewhat from the ideas of other authors. The history of science shows that the first circumstance partly protects from the transformation of author's ideas into complete scientific delirium, and the second circumstance - from the transformation into the plagiarism or into the attempt to invent the bicycle, already long ago invented.

C. G. Jung created theory about the types of the personality, according to which all people can be divided into extraverts and introverts, then it isolated in them four functions of the thinking: sensation, intuition, a feeling and thinking [44]. Extraversion - this the directivity of attention to the external environment of personality - to the rumors, the mode, the prices, wealth, prestige and authority. Introversion - this the directivity of attention personality to its internal peace - to its own ideas and principles, the book and creation. External signs of extravert are the daring open view, sociability and swollen eyes. External signs introvert are shyness, timid view and unsociability. Sensation and intuition are opposite to each other, a feeling and thinking are opposite to each other. Each person possesses one main function of thinking and two auxiliary functions of thinking, opposite function in it is depressed. The attempt to develop opposite function can lead to the nervous disorder. Each person manages main function to the perfection, auxiliary functions - poorly, opposite function in it is not completely developed. Man obtains his type of personality by the inheritance from the parents and it is not capable him to replace in the course of the life, although it is capable to develop not only its leading function, also auxiliary functions. Thus, according to Jung, there is six indices - introversion, extraversion, sensation, intuition, feeling and thinking. There are eight types of personality - sensory introvert, intuitive introvert, feeling introvert, cognitive [introvert, sensory extravert],

intuitive extravert, feeling extravert, cognitive extravert. Jung gave the verbal description of these types of personality, but he did not compose tests to the type of personality; therefore the students of Jung attempted to somewhat touch up the theoretical construction of teacher and to compose validate tests. For achievement the first purpose it is necessary, in our opinion, to make the following. In the first it is necessary to be distracted into the typology from the separation into extraverts and introverts. The results of our observations show that theorists - this always bright introvert and we did not succeed in revealing cognitive extraverts that speakers - these are always bright extraverts and we did not succeed in revealing feeling introverts that technicians and psychologists possess extraversion or introversion to the insignificant degree. In the second, necessary to somewhat refine some indices of Jung, for example, necessary to replace the indeterminate function "a feeling" by the more concrete specific, more physiological function "spoken language", precisely, in the process of a constant contact with the aid of the spoken language speaker learns about the rumors and the estimations, which rule in the public opinion. It is necessary to replace partly animal function "sensation" by the exceptionally human function "capability for gun activity". It is necessary to replace function "thinking" by the close in the sense function "abstract-logical thinking". Thus, in our opinion, there is four types of personality - psychologist, a technician, speaker and theorist, each of which possesses the tendency to use their, first of all, leading function of the thinking: psychologist possesses the tendency to use intuition, technician - capability for gun activity, speaker - spoken language, theorist - toward abstract-logical thinking.

I. Maers and K. Briggs added to six Jung indices still two - planning and impulsiveness [22]. Capability for planning indicates the tendency to previously make a decision and to act according to the plan, studying intermediate stages and methods of achievement of the objective. Impulsiveness indicates the tendency to have many versions and to act in the dependence on the circumstances. Thus, in these authors on the basis of eight indices came out sixteen types of personality, but this too much for the visual testing; therefore D. Kersey it divided sixteen types into four groups of four portraits in each group. Group - is the type of temperament, each of which to Kersey it gave the mythological name:

1. Dionysus, which possesses sound sense and impulsiveness.
2. Epimetej, which possesses sound sense and planning.
3. Apollo, which possesses intuition and feeling.
4. Prometheus, who possesses intuition and thinking.

Two tests of Kersey are published in works 22 and 23. Kersey reduced the number of questions in the test of Maers - Briggs. The description of four temperaments in Kersey almost coincides with our description of the types of the personality: Dionysus = speaker, Epimetej = technician, Apollo = psychologist, Prometheus = theorist. To the example O. Krieger and J. Tyson [8], we also give the description of the tendencies of the types of personality in three fields - in the business, system of formation, love - we add the description of tendencies in the policy, the skill and the criminal peace. In our

opinion, the conceptual corrections of Maers, Briggs and Kersey to Jung's theory were not entirely successful for the following reasons. In first, their criteria are interdependent, capability for thinking includes planning and it excludes impulsiveness, capability for a feeling exclude planning and are assumed impulsive actions. In the second place, the typology of Kersey resembles artificial theoretical construction, since 16 types - this too much for the visual testing. It is not possible to compose the list of identification marks for 16 types of personality. Thirdly, the typology of Kersey does not have physiological substantiation, since in the human brain there does not exist the centers of planning and impulsiveness, but there are centers of spoken language, gun activity, intuition and abstract-logical thinking.

In work 19 the it is mentioned questionnaire of J. Singer - M. Lummis. These authors forewent the idea of the opposition of the functions of thinking, but this step, in our opinion, is not expedient, since it indicates failure from one of the cornerstones in Young's theory. Our recommendations regarding the selection of profession [29] have much in common with recommendations e. A. Klimov, presented in the Differential- diagnostic questionnaire [16; 220-222], it divided all professions into five types:

- 1), "man- nature",
- 2), "person are technology",
- 3), "man- man", 4), "man- sign",
- 5), "person - artistic means".

In my opinion, first type profession (livestock breeder, agriculturist, veterinary surgeon, microbiologist, chemical laborant) they are intended for the technicians. Second type professions (engineer, turner, electrician, welder, tractor operator, joiner, architect, instrument technician, organization man, fitter, builder) are intended for the technicians. Third type professions on the management by people (salesman, owner, leader, politician, officer, manager, specialist in the advertisement) are intended for the speakers. Third type professions, which assume individual work with the client (psychotherapist, educator, priest) are intended for the psychologists. Fourth type routine professions (bookkeeper, programmer, draftsman, corrector, scientist-experimenter, cartographer, secretary-machinist, type-setter) are intended for the technicians. Fourth type creative professions (scientist- theorist, jurist, editor) are intended for the theorists. Fifth type professions (artist, artist, director, writer) are intended for the psychologists. Similar ideas about four types of the personality of teachers, students or philosophers voiced other authors. For example, V. N. Soroka-Rosinskiy named four "species" of teachers [1; 55-60]. M. Troy it isolated four categories of the students: "academician", "collegial", "professional", "nonconformist" [26; 446-447], which resemble theorist, speaker, technology psychologist respectively. In the opinion Troy, "collegials" love sport and parties, them do not interest the book good marks. "Professionals" attempt to obtain good marks and it is good to be arranged in the future. "Academicians" are absorbed by studies from the soul, but not for the benefit, subsequently they frequently become graduate students and

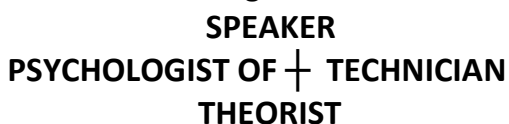
instructors. “Nonconformists” are people of Bohemia, by which there is no matter to the studies, which despise the average men and conduct the rakish means of life.

We have published two tests to the type of personality - verbal [36] and visual [of 31]. The first test is intended for determining its type of personality and anonymous respondents, and the second test - for determining the type of the personality of the surrounding people. The degree of the validity of verbal test appears somewhat lower than degree of the validity of visual test, but for the mastery of the craftsmanship of the application of a visual test sociologist must master a certain experience of the visual determination of the types of personality. Our experience of visual testing was accumulated for nine years of conducting these studies. In this skill of determination of the type of personality with the aid of the visual test there is nothing supernatural. Our experience of teaching shows that to this skill in the elementary form it is possible to train students during several practical occupation.

§2. Nature of the relations between the types of personality.

Diagram 1 indicates the nature of the relations between the types of personality. The best relations are added between the identical types of personality, for example the relation between two technicians. Acceptable relations are added between the close types of personality, for example, between the technician and the theorist, between the theorist and the psychologist, between the psychologist and the speaker, between the speaker and the technician. The relations of hostility and incomprehension are frequently added between the opposite types of personality, for example, between the technician and the psychologist, between the theorist and the speaker. The nature of these relations is manifested in the conflicts or in the tendency toward the collaboration in all spheres of society.

Diagram 1.



§3. Verbal test.

Table 1.

| Questions | Theorist | Speaker | Technician | Psychologist |
|-------------------------------------------|-------------------------|-------------------------------|------------------------------|-------------------------|
| 1. What is your place in the small group? | Strong lone person | Leader, ideological inspirer. | Series executor | Most sincere |
| 2. What do you want to work? | By scientific theorist. | By leader, by businessman. | By book-keeper, by engineer. | By artist, by educator. |

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|----------------------------------------------------------|----------------------------------------------------------|-------------------------------------------------|---------------------------------------|-------------------------------------|
| 3.What is your dear objects and relation to the studies. | Social sciences and mathematics. I love to learn. | Gymnastics. I do not love to learn. | Handicraft labour. | Music, literature. |
| 4.What is your hobby?. | Scientific books. | Meetings of friends. | Technics. | Art. |
| 5..What is your style of clothing? | Classical, old-fashioned. | Fashionable | Regular, clean. | Extravagant. |
| 6. What is your model for the imitation. | Scientific genius. | King, rich person. | Plodder. | Religious prophet. |
| 7.What and how do you love to work? | Singly. | By leader. | Subordinated. | By deputy. |
| 8. What do you know how in the business? | To compile strategic plan. | To lead, to undertake, to risk. | To support discipline. | To see prospect. |
| 9. What is your method of obtaining the authority? | It is not necessary to me. | Elections, uprising. | By the inheritance, on the patronage. | Behind the scene fight, intrigue. |
| 10. What is your relation to the people? | They me do not interest. | They must on me work and be subordinated to me. | They must observe discipline. | I know how to use their weaknesses. |
| 11.What is your image on the service? | Professional. | Public worker, leader. | “Able fingers”, implicit executor. | Separately approximating leader. |
| 12.What is your role in the science? | Theorist. | Organizer of conferences. | Experimenter. | Utopian, mysticisms, dreamer. |
| 13.What do you know how to make in the life? | To solve problems with the aid of you're your intellect. | To lead, to associate. | To overhaul technics. | To dream, to love. |
| 14. What is your dear game or the form of sport | Chess. | Reckless or command games. | Technical forms of sport. | Figure skating, artistic gymnastics |
| 15. What is your | Prudence. | I have it is | Practicalness. | Craftiness. |

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|-----------------------------------------------------------|------------------------------------------------------------|-----------------------|--------------------------------|--------------------|
| advantage? | | many friends. | | |
| 16. What do you know how to manipulate? | By theories and arguments. | By people. | By technical devices. | By artistic means. |
| 17. What is your sense of life? | Scientific truths. A | Authority and wealth. | My debt. | Love. |
| 18. What is your style of composition in science? | Scientific. | Popular. | Applied. | Lyric, spiritual. |
| 19/ What is your ideal in the policy? | Reformers.. | Adventurers. | Conservatives | Utopians. |
| 20. What is your prescription of the success in the life? | plan and perseverance in the achievement of the objective. | Good luck. | Patience, effort and accuracy. | To find patron. |

§4. Visual test.

Each type of personality has identification marks in the extrinsic ethos. The skill to see them makes it possible to supplement or to completely manage without the verbal test. This skill comes together with the experience of determination of the type of personality. It is not always convenient to propose verbal test to its leader. Only visual test makes it possible to determine the type of the personality of man, imprinted in the materials of video. The visual inoperative observation is more convenient method in comparison with the application of a verbal test, since the application of a visual test does not distract its straight responsibilities surrounding from the fulfillment. For example, the method of the inoperative observation have used we with conducting of the case study of unemployment for different types of the personality, when we simply sat at the method in inspector, was determined according to the external signs the type of the personality of unemployed and they fixed into the notebook the information, obtained from the dialogue between this unemployed and inspector. Respondent can lie during the answer to questions of verbal test, but his face never will lie; therefore the results of visual test are more precise and more reliable in comparison with the results of verbal test. The authenticity of the results of visual test can be accepted for the absolute. In 2003 in the school of № 6 town Berezniki we carried out an empirical study for the purpose to determine the degree of authenticity, the degree of the validity of verbal test. On the basis of observation of the students during the year with the aid of the use of a visual test we predetermined their types of personality. Then we proposed to them to answer questions of verbal test. It was interrogated 94 people. The results of visual and verbal test coincided in 74 people.

The degree of the authenticity of the results of verbal test, the degree of the agreement of the results of visual test and results of verbal test composed 79%. The degree of the validity of verbal test is such. The especially low degree of the agreement of the results of visual test and results of verbal test is observed in technicians.

Table 2.

| External signs. | Theorist. | Speaker. | Technician. | Psychologist. |
|-----------------------------------------------------|-----------------------------------------------------------|------------------------------------------------------------------------|-------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| 1. Role in the small group. | Strong lone person. | Leader or aspirant into the leaders. | Series executor | Toady, separately approximating leader. |
| 2.Expression of the face. | Intellectual, unsociable. | Friendly, insolent. | Cold, impassive. | Inspired, emotional. |
| 3. Style of speech. | Categorical, laconic. | Business-like. | Monotonous. | Pathos-arousing. |
| 4. Stile of thinking. | Original, logical, abstract. | Shallow, surface. | Concrete, practical, pattern. | Descriptive, intuitive, associative. |
| 5. Direct of interests. | Science. | Rumors, business, price, policy. | Technics, craft, needlework. | Love, religion, art. |
| 6. Style of clothing. | Classical, high-quality. | Fashionable. | Clean, uniformal. | Extravagant, bohemian's/ |
| 7. Stile of public appearance. | Panicky fear before the public appearance is experienced. | Innate speaker. | “On the paper”. | Pathos-arousing style. as in religious prophet. |
| 8. His support and style in the course of conflict. | Is designed only for itself, the unbending nature. | Support to the numerous friends. Organizer the instigator of conflict. | Support on leader. Durability or passiveness in the course of conflict. | Support to the patron. The Provocateur of conflict, manifests the weakness of nature in the course of conflict, the readiness to yield. |
| 9. Position in the contact. | Removed position according to the principle: “Me it does | Position on top”, manifests large ambitions. | Industriousness, subordination without the humiliation. | “Position from below”, it is capable to be degraded. |

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| | not concern”. | | | |
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§5. Origin of the types of personality.

The types of personality surprisingly remind the step of anthropogenesis. East Africa became original homeland of humanity, from where man settled to the north, to other continents, therefore, the nearer to Africa lives the nation, the greater in it the portion of psychologists. Psychologist is nearer than other types of personality approaches primates because psychologist has the high degree of the development of intuition, sexual and maternal instincts. In my opinion, highest be mammals and especially the primates, possess capability for intuition in the nonverbal form. Intuition is the ability of subconsciousness to issue the finished plan of actions on the basis of the past experience. Our observations show that the psychologists completely lacks capability for craft and technical abilities, although the speech and abstract thinking in them are developed in the sufficient degree. Because of the high degree of the development of capability for gun activity the technician resembles *Homo habilis* (man of skillful), which learned to make the simplest rock implements of labor from the pebbles - rough tumors with the cutting edge. Our observations show that technicians possess the poor level of the development of speech and concrete thinking, intuition in them almost completely is absent. Speaker resembles Neanderthal man, who for the first time mastered spoken language. Theorist resembles Homo of sapiens (man of reasonable), which for the first time mastered abstract thinking. In the process of anthropogenesis in man appeared and were developed newer and newer divisions of brain, what led to the appearance newer and newer functions of brain - intuition, capability for gun activity, spoken language, abstract-logical thinking. Embryonic growth repeats the stages of the development of anthropogenesis.

§6. The reasons for the loss of the ruling dynasties and elite.

Why do ruling dynasties and elites lose authority? What is reason of the defeat of the White Guards in the battle with the Red Guards in the Civil War in Russia in 1917-1920 years? What reasons is the manifestation of the complete weakness that of former ruling elites? In the past nobles knew how to successfully suppress peasant uprisings, for example peasant uprisings under the leadership of Razin and Pugachev. Why did the Romanov dynasty appear complete weakness and lose authority in Russia in 1917? Why was the descendants of such bright and strong rulers of Russia as Peter 1, Elizabeth 1 and Ekaterina 2 steels first such weak rulers with the strangenesses in the behavior as Peter 3, Pavel 1 and Alexander 1, and then such dull conservatives as Nikolai 1, Alexander 3 Nikolai 2? Last ruler from the Romanov dynasty did not know how to conduct the necessary reforms; to introduce the constitutional monarchy - and dynasty lost authority, but the family of Nikolai 2 was executed on Lenin's order. And this happened despite the fact that Russian nobles and emperors from the Romanov dynasty thoroughly selected brides, for example, from the number of most “thoroughbred” German princesses for the purpose to avoid the degeneration of

posterity. In spite of this, only son and heir of last Russian emperor (prince Aleksey) proved to be sick with hereditary incurable disease - hemophilia - and it was doomed die at the young age. About the circulation of elites wrote V. Pareto [see. on 3; 458-460]. Elite is that small number of people, each of which succeeded in their profession and reached the highest echelon of professional hierarchy. Elite governs mass with the aid of the force or the craftiness, in the first case of elite it is the family of lions, and in the second case - by family of foxes. "The Lions" give preference to violence, while "foxes" - resourceful. In our opinion, the majority of aristocrats in the family of lions compose the speakers, and psychologists compose the majority of aristocrats in the family of foxes. As exception from this rule it serves the fact that all tyrants, who built their authority on the terror, violence, denunciations and shadowing, they were psychologists, but they knew how to use violence only against the defenseless citizens of their country, but they were poor generals and they did not know how to wage war against the strong external enemy. Psychologist Ivan Terrible lost Livonia's war. Psychologist Hitler lost World War II. Through psychologist Stalin's fault Russian people carried enormous victims in 1941-1942 yr., and only after the actual transfer of command by army from Stalin to the General Staff headed by such speakers as Zhukov, Rokossovskiy, Konev, Vasilevskiy and Malinovskiy, Russia could gain difficult victory in 1945. above Germany and Japan. Is well known the famous formula of Pareto about the fact that history - this cemetery of aristocracies. The circulation of the elite lies in the fact that of elite is born from the lower layers of society, climbs upward the stairs of social pyramid, it blooms, it comes into the decline and perishes. Pareto calls the following reasons for the loss of the aristocracies: destruction in the battles, the loss of the ability to use force during control of people. Grandsons and great-grandsons of those, who conquered authority, are frequently inclined to the intellectual combinations, to the thinned enjoyment, to the occupations by skills, but they lose tendency toward the violence. French to know 18 v. the philosophy of humanists was accepted, it delighted in by life, encouraged liberal ideas, developed its "sensitivity" and as a result it perished on the scaffold. In our opinion, the beginning of the enthusiasm of aristocrats by decadent skill, defeat in the war, the impoverishment of the representatives of elite indirectly testifies about the dangerous growth of the portion of psychologists inside this elite. The bloom of decadent skill in Russia at the beginning of 20 centuries, defeat in the Russo-Japanese war, impoverishment of nobility, degeneration of the Romanov dynasty it testified about the beginning of the degeneration of nobility, whose representatives completely perished or were rejected abroad somewhat later as a result State Security Agent terror and Civil War. Revolution and Civil War leads to the almost complete destruction of the psychologists-"degenerats" inside the elite and to the replacement by their speakers "upstarts". In other western countries bourgeois elite selected authority in the degenerate and weakened feudal elite, whose authority fell from the hands because of the internal weakness, while in Russia authority in nobles unexpectedly intercepted the extremist- Bolsheviks. Unfortunately, such Bolshevik- speakers, as

Lenin and Trotsky, used entire their enormous energy to that in order to reject Russia back in the civilizational development, to conduct contra-reforms, i.e., to abolish great western inventions - representative democracy, market, private property. These inventions strengthen the process of social mobility inside the elite and prevent the process of degenerating the elite. Psychologist Stalin established tyrannical regime for the purpose to choke the resistance of people against these contra-reforms. Russian people was forced to carry enormous victims and await 74 years until Bolshevik elite degenerates and it was feeble by natural way in order to replace with its new democratic elite, which restored these great inventions. Elite must be occupied by war, policy or business, carry out free time at the feasts, the hunting, the gladiatorial ideas and the sport competitions, the duels and the knightly tournaments (these methods of pastime they are characteristic for the speakers), but not to be occupied by the thinned skill and sexual distortions like the nontraditional sexual orientation in the men (these methods of pastime they are characteristic for the psychologists). The change of elites occurs not only because of the hot-house conditions of life of the descendants of heroes, but also because the wives of ruler- speakers and other representatives of elite become psychologists, which leads to degeneration and loss of elites in the third generation. In these cases of psychologist- woman they manifest their salient ability to parasitize, "to stick" to the most outstanding representatives of masculine sex and to bring elite or dynasty to the degeneration and the loss. Pareto proposes two methods for retaining the authority of the old elite:

- 1), to execute revolutionaries or to send in the colony "of upstarts",
- 2), to adsorb, to dissolve the part "of the upstarts" that of inside ruling elites, i.e., to allow the part "of upstarts" to make a legal career instead of arranging of revolution, Civil War and physical destruction "of degenerates". The second method is more preferable. It is not difficult to surmise, that these "upstarts" are the speakers, and "degenerates" - psychologists. For example, "upstart" Gorbachev and Yeltsin were speakers, and "degenerates" Brezhnev and Andropov were psychologists. The adsorption "of upstarts" makes it possible to increase the portion of speakers inside the elite. Revolution and Civil War leads to the almost complete destruction of psychologists inside the elite and to the replacement by their speakers. As the conclusion it should be noted that the reason for the loss of elites and dynasties is an increase of the fraction of psychologists in the composition of these social groups. Russian nobles was inferior to Leninist guards on the portion of speakers in their composition; therefore nobles lost Civil War and they were rejected abroad or perished from the hands of State Security Agents. All best rulers in Russia were speakers, for example, Peter 1, Ekaterina 2, Yeltsin B.N. This fact did not consider the members of the Romanov dynasty during the selection of brides, which led to the appearance of ruler- psychologists (Peter 3, Pavel 1, Alexander 1) and ruler- technicians (Nikolai 1, Alexander 2, Alexander 3, Nikolai 2).

§7. Comparison of the types of personality on the level of the development of intellect.

It is very difficult to prove the conclusion that there are highest and lowest types of personality, that they are differed from each other in the level of the development of intellect and degree of the success in the life. It is difficult to compare the value of the different regions of the development of intellect - value of intuition, technical habits, spoken language or abstract thinking. Each type of personality is clever in its region and is foolish in the opposite region. Psychologist best of all examines in psychology of the surrounding people and skill, but completely he does not examine technology. Technician is genius in the technology and in the manual craft, but completely he does not examine psychology. Speaker best of all examines management by people and business, but it is not completely capable to the invention of original ideas in the scientific region. Theorist best of all examines scientific information, is the generator of original scientific ideas, but completely he does not examine management by people and business.

§8. Empirical studies with the portion of the types of personality in the population town Berezniki.

In 2002 with the aid of the visual test I had subjected to the testing 242 studying 8, 9, 10, 11 classes of the school of №6 town Berezniki [36]. As a result these studies it was explained that the portions of the types of personality in the population comprise: psychologists - 19%, of them boys - 1/5, girls - 4/5, technicians - 32%, among them boys - 1/2, girls - 1/2, speakers - 46%, among them boys - 1/2 girls - 1/2, theorists - 3%, among them boys - 2/3, girls - 1/3. I

It is possible to draw the conclusion that the threat of the growth of the portion of psychologists in the Ural population thus far does not stand, which has great significance for a traditionally industrial trend in development of region.

For the comparison it is possible to give the results of the similar study with the portion of the types of personality in the population of the USA, carried out on the basis of Jung's theory. Introverts compose in the USA 1/3 populations, extraverts - 2/3 populations [11]. The intuitive types of personality compose in USA 20,8%, among them introverts - 9,5%, extraverts - 11,3%, the perceiving types personalities - 27,9%, among them introverts - 13,5%, extravert - 14,4%, the feeling types personalities - 23,3%, among them introverts - 12%, extraverts - 11,3%, the cognitive types of personality - 28%, among them introverts - 14%, extraverts - 14% [17].

§9. The list of the recommended professions [29] and the degree of the readiness for the subordination [37], which must be considered during the selection of profession and the selection of personnel.

Psychologist - this is the innate artist, priest, the educator of kindergarten, the teacher of low-order classes, layout artist, psychiatrist, trainer, specialist in the advertisement, designer, modeler, photo model, the worker of the sphere of sexual

services and the representative of other creative professions. Technician - this is the innate official, bookkeeper, dental doctor, surgeon, programmer, scientific worker-experimenter, supply chief, engineer, draftsman, electrician, driver, welder, builder the representative of other technical professions. Speaker - this is the innate leader, owner, merchant, army or police officer, politician, master of ceremonies and the representative of other leading and commercial professions. Theorist - this is the innate professor, scientific worker-theorist, jurist, banker, editor and the representative of other intellectual professions. At the worst, man can select the professions, recommended for the close types of personality according to diagram 1 and become second-grade specialist, but in no case it is not possible to select the professions, recommended for the opposite types of personality, which men it is simple unable to master. For example, theorist can become second-grade electrician or second-grade priest, but he never will be able to become leader or businessman. Some professions frequently require of the man of diverse and even opposite abilities. For example, the profession of secretary-abstractor, requires from people of the knowledge of office equipment, to what they are inclined technology, and the skill to build personal relations with the leader, the psychologists are inclined to what. The profession of school teacher requires a good knowledge of scientific literature, to what are inclined the theorists, the presence of the leading abilities during the guidance of elementary order on the lesson how they possess speakers, a good possession of systematic methods, by which they possess technology and capabilities for individual educational work with the students, by which they possess psychologists. Besides capabilities for the mastery of profession subordinated is required the readiness for the implicit obedience to leader. The types of personality are differed from each other according to the degree of readiness for the subordination. Which of the types of personality does be most appropriate to the role of executor? What useful or harmful qualities of nature does manifest each type of personality during the performance of the role of subordinate? Psychologist has such useful qualities of nature as the ability to immediately guess all desires of leader and to report to his associates, capability of the thin flattery and for intrigues, the ability to establish with the leader special relations and even to become mistress; therefore psychologist better than others is suitable to the role of deputy. Technician loves routine, discipline, constant place of work, for example, the Minister of Foreign Affairs technician Molotov for the improbable assiduity had a nickname "rock Buttocks". Speaker has such useful qualities of nature as the skill to associate, activity and enterprise, the ability to head one of the subordinates of subdivisions, but these qualities regarding barely they be required to executor. Theorist is the generator of ideas and inventions, he completely does not pretend to the role of leader. Psychologist has such negative traits of nature as inability to examine the device of technology and to make repair, unwillingness to follow the cleanliness at the work site, ability to write denunciation to his leader into the higher authorities or to betray his leader into the difficult minute because of the weakness of nature or for the personal career. Sex in the quarry of psychologist - this

secret weapon for achievement of his own purposes, for example, psychologist is capable to grant sexual services to his leader in exchange for the release of his enemies. The enemies of psychologist they are frequently technology. For me it was necessary to observe the example, when psychologist- principal from educational work it granted to the technician- director of school its sexual services in exchange for the release of its enemy - technician- principal from the training work. The wife-technician of this director of school, which was the teacher of mathematics, escaping from the disgrace, it was forced to be discharged from this school and to leave to another city. Subsequently the speaker-instructors arranged riot, wrote collective complaint into the district division of formation about the financial abuses of the director of school, they arranged loud protest on the dispute commission. As a result the director of school and his mistress were forced with the disgrace to be discharged from the school at will. Subsequently the former director of school could not find in the native city of prestigious work and it was forced to leave into another city to its wife, where it knew how be arranged to again by the director of school. Technician in the role of subordinate barely has deficiencies, since he is the innate executor. Only drawback technology is inability to establish contact with the client, for example, this quality very importantly in the sphere of trade for the series salesman, to role of whom best anything approaches the speaker, who is quite contact from the types of personality; therefore buyers involuntary are pulled to the speaker. Speaker has such negative traits of nature as excessive ambitions; therefore he is dangerous for the leader, since he always dreams to occupy the place of leader, speaker is nonformal leader in the association and instigator of conflict for the authority with the formal leader. Speaker is inclined to the organization of collective binges at the work site, group crimes, thefts and swindle. The work of speaker frequently contains the concealed marriage and imperfections. To it does not be sufficient industriousness and diligence, it expends much operating time on the empty conversations and smoke breaks. It does not love to study technical literature. It is capable to insolently be rude to leader in response to the valid criticism. It loves to exploit its associates. In a word, as said speaker Trotsky after Lenin's death: "I am not originated for the commissions. I want to be either next to Lenin or at his place". Deficiencies in the theorist consist in the fact that it is not capable of the implicit obedience and of the voluntary humiliation, for example, in the scientific work it is capable to defend its point of view even in spite of the opinion of leader, the internal principles of theorist do not make possible for it to flatter and to be flexible in the behavior. It is possible to draw the conclusion that the technician is the best candidate for the role of executor, speaker is the poorest executor, theorist and psychologist more- less approach to this role.

§10. Degree of fitness to the role of leader and the style of management of the association.

We cannot select leaders, but we can only be adapted to the style of their management. Each type of personality has its degree of fitness to the role of leader

and its style of management of the association [34]. What poor and good tendencies does have each type of personality during the performance of this role? What type of personality best anything does approach to the role of leader?

Psychologist in the role of leader has a tendency to create warm microclimate in the association, but sometimes he is the capricious unpredictable tyrant, like such psychologists as Ivan [Groznyy], Stalin, Hitler, Beria, Caligula or Neuron. Psychologist is inclined to start and to change mistresses on the service and to stick with the care to his subordinates of opposite floor. Sometimes such mistresses is collected entire harem. Psychologist is extremely dangerous in the behind the scene fight, in this skill he exceeds other types of personality, even speakers. In this form of fight the psychologist to the perfection manages such methods as the performing of intrigues, anonymous denunciation into the higher authorities, assignment of sexual services in exchange for the possibility of career increase. A central failure in the psychologist in the role of leader - this is the complete absence of the pragmatism in the matters and of the financial transaction, when psychologist does not want to note that the subordinates steal in it under the nose, as a result this psychologist falls under the law court for the spending or leading by them organization comes to bankruptcy. Psychologist frequently does not know how to punish, he does not know how to use "whip"; therefore in the organization begins chaos and disintegration, when subordinate speakers begin to command leaders. For example, for me it was necessary to observe the case in one of the schools, where psychologist, worked as the director, where chaos with discipline led to the fact that the students began to with impunity beat glass, to be rude to teachers, to smoke narcotics directly in the building of school. This poor position with discipline first led to worsening in the quality of contingent in the school, and then to the catastrophic reduction of contingent, since the majority of the parents of steel to fear to release their children into this school transferred them into the adjacent schools with the more acceptable level of discipline. The administration of psychologist Brezhnev led Russia to a drop in discipline, the bloom of bribery, embezzlements and alcoholism at the work site.

Technician during the performance of the role of leader has such tendencies as exactingness in the observance of orders and instructions, tendency toward the petty control, skill to attain ideal cleanliness in the establishment and to make timely repair, to investigate the device of technology. Technician is the innate conservative and does not love the risky projects and social utopias. To promises technology it is possible believed, although in the business cannot be entrusted to the end no one. Main thing deficiency of technician in the business is the absence of enterprise and readiness for the risk.

Speaker in the role of leader has the following tendencies: it loves to brag and to give empty promises, for example, it it can lie and too much promise with the device of subordinate to the work or to its partner in the business; therefore similar promises necessary to include with the high portion of skepticism and in the cooperation deal

the partner of speaker must provide sanctions for the disruption of agreement conditions through the fault of speaker.

To the promises of speaker and psychologist cannot be believed, and one ought not to give to them money into the debt. The vital principle of speaker consists of the following: "To my century fools will be sufficient!". Or as the President of Belorussia speaker Lukashenko said: "Only cowards return debts!". Speaker has numerous acquaintances in the higher authorities and everywhere, this circumstance is the bargaining asset of speaker in the administrative career, in the selection of personnel, during the establishment of business connections, in the organization of scientific conferences, in the organization of supply and sale of production, in the process of the search for sponsors for the educational institution or for publishing the scientific the collection.

In the business it is inclined to the swindle and the extortion. It frequently has acquaintances and connections in the criminal peace, since it frequently is very indiscriminate in connections and means of achievement of the objective. It is capable to deceive partners with the large impudence and without any apologies. Speaker does not value old friendship and he easily starts new friends. Subordinates obey to speaker without the stress and the protest, since they see in it the innate leader.

Theorist during the performance of the role of leader has a tendency to convert the operational conference of deputies into the lecture, he attempts to depict from himself teacher, instead of giving of clear orders and making categorical observations in their address apropos of the quality of the execution of its orders. Specifically, in the style of lecture carried out operational conferences the mayor of Petersburg theorist A. Sobchack, which caused valid mockeries into his address from the side of the mayor of Moscow speaker Yu. Luzhkov. Theorist is not completely interested in life and biography of his subordinates, even he does not know their names, it is located not in the course of prices, rumors and nature of the relations between the surrounding people in the organization. It is not inclined to start new friends and with difficulty goes to the contact with the unknown people. It considers accounting and pedagogical procedure too dull a routine.

Conclusion lies in the fact that the best leader - this is speaker, the leader of the second type - this is technician, the leader of the third type - this is psychologist, the leader of the fourth type - this is theorist. In a word, theorist - this is not chief. In the administrative or in the commercial career the speaker has many ups and downs. Technician moves upward on the administrative stairs slowly and correctly. Psychologist moves upward due to the large craftsmanship in the behind the scene fight, but, after falling from the deputies in leaders, he reveals his complete insolvency and the complete dip in the quarry of the leader, after whom already it cannot be rise, awaits him, as an example of such a failure serves the sad end of the career of such psychologists as Neuron, Caligula, Boris Godunov, Hitler. The reason for this sad finale lies in the fact that - psychologist in the role of leader has a tendency to fall into two extremes - into the tolerant or into the tyrannical the styles of control of people.

Speaker better than other types of personality approaches to the role of businessman, and technician - to the role of official, supply chief or administrator. Drawback technology is incompetence in questions of psychology; therefore it is capable to accomplish errors during the selection of personnel. Technician prefers to select executive subordinates, and negligent he dismisses without the least regret, as if ejects the thing used, i.e., in the relations with the subordinates it is cold and merciless. In the quarry of speaker there are many confusion and solutions unconsidered to the long prospect. Speaker has a tendency toward alcoholism, complete crash in the quarry can begin for this reason in it. For example, the first President of Russia great reformer speaker B. Eltsin had this ruinous habit, which sometimes led to the incidents at the official methods, when drunk Eltsin conducted by orchestra or did not leave from the aircraft towards the official delegation. Another great reformer - speaker Peter 1 also had this ruinous habit. For example, after Poltava battle it arranged feast on entire night and only in the morning sent the cavalry into the pursuit of the stepping back Swedes, for this reason the pursuit overtook Swedes only in three days in the passage through the Dnepr, but to Carl 12 to hetman For Mazepa it was possible to slip off and to be hidden in Turkey. Speakers attempt to be treated from this ruinous habit, but they have few chances to the recovery, their means of the life, where alcohol is included on in the ritual of the contact of speaker with the numerous friends, is the reason for this circumstance. Alcoholism - this is the occupational disease of speaker. Speaker knows how to support the optimum level of the strictness of social of control and avoids to fall into extremes - into the tolerant or tyrannical style of control of people. In the majority of the observed by us cases leaders are in practice the speakers technology, psychologists are leaders very rarely, theorists fall into the leading armchair still more thinly frequently and it rapidly lose as the former prime minister theorist Gaydar and former governor theorist Sobchak.

§11. Results of observation of the success of administrative career.

We carried out the analysis of the career of 46 leaders, who were the directors of educational institutions, who manage by the urban or district division of formation. Conducting observations of the trajectory of career increase or career crash requires the expenditure of long time. Our observations were conducted during the last 12 years. Sample was random. With many of the respondents we were familiar personally or worked in the educational institutions headed by them. Place of conducting the studies: 10 people - from The Usolie's region of the Perm province, 1 persons - from Ekaterinburg, 1 persons - from g. Engels Saratov region, 33 people - from town Berezniki of the Perm province, 1 persons - from town Solikamsk. Among 46 respondents proved to be 28 men (64%) and 18 women (36%), although among the series instructors of woman they compose the overwhelming majority.

Table 3.

| The questions, which we tried to answer in the process of observation. | Quantity of leaders. | Psychologist. | Technician. | Speaker. |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|---------------|-------------|----------|
| 1. How many leaders is subjected to observation? | 46 | 12% | 28% | 60% |
| 2. How many of them were the leaders of higher educational institutions? | 7 | 29% | 29% | 42% |
| 3. How many leaders did rise from the post of the director of school to the post of leader by the urban division of formation? | 6 | 17% | - | 83% |
| 4. How many leaders did know how to rise from the post of leader by the urban division of formation to the post of leader by the provincial division of formation? | 1 | - | - | 100% |
| 5. How many of leaders do have in the quarry a fact of release for the financial abuses or for the disintegration in the work? | 15 | 13% | 40% | 47% |
| 6. How many leaders do have in the quarry a fact of the alternation of ups and downs, a ability to rise after release from the leading post? | 11 | - | 36% | 64% |
| 7. How many leaders had led their educational institution to prosperity? | 12 | - | 8% | 92% |
| 8. How many leaders had led their educational institution to decline? | 7 | 29% | 42% | 29% |
| 9. How many leaders had led their educational institution to closing or bankruptcy? | 2 | 50% | 50% | - |

It is possible to draw the conclusion that found experimental confirmation our forecast about the fact that the speakers are most successful in the administrative career. Specifically, they compose majority among the leaders, precisely, they first of all rise upward along the administrative stairs, precisely, they are capable to rise upward after crash in the quarry, precisely, they bring their educational institution to prosperity. Technology on the success in the quarry they are found in the second place

after speakers. Psychologists on the success in the quarry are found in the third place, they do not know how to rise upward after crash in the quarry. Crash in the quarry of psychologist become final, for example, i they are known two examples, when one psychologist proved to be in the places of the deprivation of freedom period for 1 year for sale of certificates, and another psychologist allowed the spending of financial means, but this scandal it was possible to suppress, also, with difficulty to avoid criminal complaint. Theorists proved to be completely unfit to the role of leader. Reform in the formation [31] requires of the leader of the educational institution not only of the ability to support the necessary level of discipline in the educational institution, to conduct the timely repair of building, to support the high level of the instruction, but also the presence of owner's qualities; therefore in the future should be expected increase in the fraction of speakers and reduction in the portion of technicians and psychologists among the leaders of educational institutions. Before the reform the leader of educational institution fulfilled the role of official, this role best anything they manage technology. Specifically, speaker knows how to be manager or owner, capable of leading his educational institution to prosperity on the market for the educational services.

§12. Selection of the elevator of social mobility [45].

Pitirim Sorokin named eight elevators or the channels of the upward mobility, on which the people are moved upward and downward on the steps of social stairs in the process of their personal career [28; 392-405]. At the beginning of his independent life young person must select the suitable elevator or, in other words, his vocation, although in the case of erroneous selection, he more lately can change seats to another elevator. Our theory about the types of personality makes it possible to make recommendations regarding the selection of elevator and to decrease the probability of errors in the process of this selection. Thus, there are eight elevators of the upward mobility: 1. Army. This elevator best anything is suitable for the speakers, who better than others approach to the role of officer. Speakers better than other types know how to govern soldiers, they have a deep faith in their success and a tendency toward the adventurism, i.e., they know how to make correct decision within the compressed periods and under the conditions of the absence of complete information about the situation, at one's own risk. All great generals were speakers - Alexander Macedonian, Caesar, Napoleon, Alexander Nevskiy, Suvorov, Kutuzov, Zhukov. Appearance in the contemporary army of a large quantity of complex equipment (guns, tanks, rockets, submarines, surface ships, aircraft, automobiles) revealed possibilities for job placement of technicians on the secondary roles in the army. 2. Church. This elevator best anything is suitable for psychologists. In the Catholic and orthodox church to the role of priests are taken only the men; therefore woman- psychologists, who dream about the quarry of priest, are forced to depart to the monastery, to the sects, to be occupied by witchcraft and black magic. Psychologists are the innate priests and monks, although their unwillingness to reject the sex prevents the fulfillment of this

last role. Psychologists in contrast to other types of personality possess tendency toward the fanatical faith in the supernatural forces. To the management of church sometimes penetrate the speakers, who in this case are forced to hide from those surrounding the complete absence in them of fanatical religious faith and spirituality. All founders of religion - Christ, Mohammed, Buddha - were psychologists. 3. School and scientific organizations. This elevator best anything is suitable for theorists and completely it does not be suitable for speakers. Specifically, student- theorists are capable of learn from the soul and with the huge desire. Specifically, student- speakers are the leaders of anti-school culture and arrange the disruptions of lessons. Although precisely the speakers frequently become leader of schools and scientific organizations. Instructor-speakers frequently have the lowest scientific level, but the best level of discipline in the school class. In the science there is a division of labor on the role of theorists and experimenters. Theorists better than others approach to the role of the creators of theories, and technology - to the role of experimenters. To Speakers remains the role of the organizer of scientific conferences, and to psychologists - role of utopians. All distinguished scientists (Euclid, Archimedes, Aristotle, Newton, Lomonosov, Comte) were theorists. All inventors in the field of technical sciences - Faraday, Edison - were technicians.

4. Government groups and party. Speaker is the first type in the policy. Specifically, speakers know how to conquer in such forms of political conflict as national multi-party selections, selections in the aristocratic senate, selections in the people meeting, uprising, internal and Civil War. Specifically, speakers possess the best oratorical abilities and the leader's qualities, precisely, speakers they know how to manipulate by crowd and to govern political party, to command the armed force. The psychologist, who in the appearance before the crowd is forced to depict religious prophet as Hitler, is the second type of politicians. But psychologist possesses the best level of craftsmanship during the organization of plots, political murders, terrorist acts, that is with the use of secret methods of fight. Psychologist is the best candidature to the role of political tyrant. The technician, who is capable to obtain authority only by the inheritance or on the patronage, is the third type in the policy. Technician best of all approaches to the role of official, to the role of bureaucrat. The theorist, who approaches only to the role of the adviser of ruler, is the fourth type in the policy. Speakers in the policy are "lions", psychologists - "by foxes", technology - by conservatives, theorists - by reformers and by the advisers of ruler. 5. Skill or, in other words, show's lift best anything is suitable for psychologists and partly for the speakers. On the stage the psychologist- singers know how to fulfill songs "with the soul". Poet- psychologists know how to write lyric works, which causes the mutual anxiety of the readers. Speakers are deprived of this capability for the creation of lyric works; therefore they are forced to fulfill and to write optimistic, civil or patriotic the works, which the mutual anxiety of spectators barely is caused. Therefore speakers are the second type in the skill. Speaker is the first type during the performance of the role of clown or master of ceremonies, the speaker simply amuses

and never is degraded during the performance of this role. Psychologist during the performance of the role of clown or master of conversational genre begins to be degraded and appears somewhat pitifully; therefore spectators look at it with the certain fraction of contempt as to the fool. Speakers in the theater frequently have this line of business as courageous hero. Theorist is this writer and executor, as Mikhail Zadornov, who is the master of intellectual English humor. Speakers are the masters of the low-grade humor of ridiculous positions.

6. Press, television, radio. This information elevator and the profession of journalist best anything is suitable for the speakers, who to the perfection manage the popular style of account, consist of the close acquaintance with a large quantity of people, are located in the course of all rumors, possess oratorical abilities. Technology and psychologists are the second type in journalism. Technology it is possible to entrust the role of the announcer, who with the expression reads strange text on the paper. It is possible to entrust to psychologist the account of the biographies of great personalities, the description of their internal peace, the survey of the peace of skill. Information elevator is very slippery and rapid elevator, in one day it is possible to take off upward or it will roll down downward on this elevator. For example, many stars of stage became popular after performance on the television of one song, and some ministers were deprived of their posts after televising of the compromising materials about their adventures in the public house or about their connection with the Mafia. Examples of speakers on the television they are Solovyev from the transfer "Orange juice", Pelsh from the transfer "Guess melody" and "Drawing", Maslyakov from the transfer "The club of merry and resourceful", Maxim Galkin from the transfer "As to become millionaire", Makarevich from the transfer "Relish", it is blue from the transfer "Morning mail". Examples of technicians on the television they are Andreeva from program of news "Time", Kiseleva from the transfer "Weak component", Sorokina from the transfer "Basic instinct". Examples of psychologists on the television they are Leontyev from the transfer "However", Wolf from the transfer "My silver sphere", Pushkina from the transfer "Female view". An example of theorist on the television is Gordon from the transfer "Stress". Transfer "With the good morning" conducts the duet, which consists of speaker Alexander Strizhenov and psychologist Ekaterina Strizhenova, psychologist in this pair is too foolish and emotional a woman; therefore in spectator impression is created, that the speaker begins to kick by the leg of psychologist under the table when psychologist during the improvisations it begins to tell stupidity.

7. Economic organizations or business's lift best anything it is suitable for speakers and partly for the technicians and the psychologists. An example of speaker- owner it is Bryntsalov. As examples of psychologist- oligarchs it is possible Berezovsky, Khodorkovsky, Abramovich and Gusinsky. Impression is created, that the psychologist- Jews knew how to take the substantial part of the former government ownership in the period of privatization by the way of machinations and personal connections in the Kremlin, and today in the period of honest business and guidance of their order awaits bankruptcy, the imprisonment or emigration for the boundary.

8. Family and marriage. Family elevator

is intended for the psychologists and partly for the speakers. To marry rich - this is the best method to make a career for the psychologists. This method made a career such psychologists, as Ekaterina 1, Boris Godunov and partly speaker Ekaterina 2. Ekaterina 2 married tsar Peter 3, and then arranged revolution, it ordered to execute its husband and she became tsarina. Speakers are the most promising candidates with the use of four elevators (army, policy, press, business) and partly by promising candidates with the use of still two elevators (show and marriage) of eight elevators. Psychologists are the most promising candidates with the use of three elevators (church, show, family) and partly promising in two spheres (policy also of press), but the value of these two elevators (church, family) was reduced, since these elevators are become obsolete. The roles (tyrant) favorite for the psychologist and the methods of fight (terror, plots and political murders) in the policy are also today become obsolete. At the disposal of psychologist remains only one contemporary elevator - this show's lift; therefore in the competitions into the theatrical educational institutions participates to hundred high school seniors in one place, among whom the overwhelming majority compose the psychologists. Technology they are the second type with the use of three elevators (army, science, business); therefore technology it is always capable of finding its place in the life. Theorist is the most promising candidate with the use of one elevator (scientific). Thus, it is possible to draw the conclusion that only the speaker is capable to make the breath-taking career and to reseat from one elevator to another. In the quarry of speaker there are many ups and downs, actually it is capable to make several careers in the different professions in the course of the life. Speaker attempts to use all elevators on the turn for the career, even those elevators (science), for which it is completely unfit, in its life there are many fuss and useless attempts, but it never falls by spirit from the failures. Theorists are capable of making a career with the aid of only one scientific elevator due to a small quantity of worthy competitors, since the portion of theorists in the population is negligible (3%). Technology occupy the solid mid-position on the social stairs because they are the second, but not last type on many elevators. Technology makes their career slowly and correctly, they diligently crawl upward on the steps of social stairs, for a long time staying at each step and never they reseat from one elevator to another. Psychologists attempt to use the obsolete elevators them frequently it, precisely, awaits failure in the quarry; therefore they attempt to conduct the parasitic means of life due to other types of personality.

§13. Tendencies of the types of personality in the policy.

These tendencies have an effect on the degree of the success of political career, on the selection of ways and methods of political fight, on the selection of political role [38]. Our observations show that the profession policy today most is suitable for speakers, since precisely they know how to conquer on the selections and are the best speakers. Today selections are the only legal method of fight for the political authority. The application of the armed assumption of power, terror and political murders today is located under the legislative ban. The attempts of the President Putin to strengthen

the vertical line of authority indicate strengthening executive power, replacing the selections of the governors and senators by their designation from the side of the President, which is profitable to such types of personality as technology psychologists. Understanding the tendencies of the types of personality makes it possible to understand some personal problems of the historical workers of the past and present, to understand not only the objective, but also subjective reasons for the development of history. It is possible to give examples of the types of personality in the policy. Such politicians, as Yeltsin, Clinton, Luzhkov, Nemtsov, Churchill, de Goll, Guchkov, Chernomyrdin, Gorbachev, Zhirinovskiy, Alexander Macedonian, prince Svyatoslav Igorevich, Caesar, Lzhedmitriy 1, Lenin, Peter 1, Ekaterina 2, Trotsky, Khrushchev, president of USA Bill Clinton are speakers. To make a conclusion about the type of the personality of political figure is possible on the basis of the study of his biography and development of his tendencies. The signs of speaker in the policy are oratorical and leadership talent, tendency toward the adventurism, skill to conquer on the selections and in the armed revolutions, the low level of the formation (speaker he is frequently talented self-taught person), alcoholism, the presence of a large quantity of friends and companions-in-arms, tendency toward the plagiarism. For example, Peter 1 had the following features of speaker: the low level of formation, tendency toward alcoholism, support to the companions-in-arms, the oratorical and leadership talent, the tendency to carry out reforms not through its own concept, but through the western models. Lenin it had the following features of speaker: correspondence course, oratorical talent, the success in the armed October revolution, support to the companions-in-arms, the tendency toward the plagiarism in the philosophy. Khrushchev had the following features of speaker: the extremely low level of formation, oratorical talent, the skill to organize the armed revolution and the arrest of Beria, the ill-considered nature of reforms and adventurism in foreign and internal policy. Yeltsin it has the following features of speaker: tendency toward alcoholism and adventurism, oratorical talent, the skill to conquer on the universal presidential elections, the skill to suppress the armed putsches with the aid of the Armed Forces or with the aid of the organization of the armed resistance of simple citizens in the White House, support to the companions-in-arms, the tendency to conduct reforms not on the basis of our own concepts, but on the basis of the prescriptions of western consultants and councils of theorists Sobchak and Gaydar. Trotsky used during the public appearance this method as the skill to flash by beautiful quip, for this in it during the public appearance in the pocket is always stale the notebook with the winged expressions, which entered into the history. For example, it called students "to gnaw the granite of science" or at 2 congresses of councils sent Mensheviks and socialist revolutionaries "into the waste basket of history". Speaker entire life rests on the group of adherents, for example, Peter 1 it rested on his "group of friends", Yeltsin are maintained friendly relations with its classmates entire life, Lenin it always rested on "Leninist guards". Many ruler- speakers are outstanding generals. Alexander Macedonian and prince Svyatoslav Igorevich first they rushed to the enemy in the

battles. Peter 1 was leader in many battles, for example in the Poltava battle, but sometimes he in a cowardly manner ran on the eve of the battle, for example, before the battle of Narva or after quarrel with tsar Sofiya in 1689. Other speakers preferred to find obedient executors for the dangerous armed struggle, for example, no one it saw Lenin on the barricades or in the chapter of the armed force. Speakers frequently perish not in the battles, but as a result secret plots and political murders, for example, speakers Caesar, Yuri Dolgorukiy, Philip Macedonian, Trotsky perished from the hands of conspirators or agents of special services. Prince Svyatoslav Igorevich perished in the trap - Pechenegs caught it on the Dnepr's thresholds, when it returned from the outputs after march in Byzantium. Gorbachev and Khrushchev lost the authority as a result of the plot of their former companions-in-arms. Speaker Khrushchev lost in the behind the scene fight to psychologist Brezhnev. Lzhedmitriy 1 (Grigoriy Otrepev) recaptured throne in the psychologist Boris Godunov, but then Lzhedmitriy 1 lost as a result armed plot, organized by psychologist Vasiliy Szujski. Szujski did not know how to introduce order in the period of disturbance and to destroy external enemy - Poles. People despised Szujski for the meanness and weakness; therefore as a result Moscow uprising Szujski was deposed and cut in monks. Psychologist Boris Godunov made a career due to the women - he was married the daughter of Malyuta Skuratov, who was court hangman during tsar Ivan Terrible lifetime, and then it married its sister Irina on the last feeble ruler from the dynasty of Rurikovich, the son of Ivan [Grozny] - Fedor Ioannovich, who did not have heirs. Godunov knew how to organize liquidation his more than "thoroughbred" competitors - tsarevich Dmitriy and brothers Romanovs. Tsarevich Dmitriy was killed by hired killers. Brothers Romanovs were the relatives of the first wife Ivan Terrible (Anastasiy) and were executed or cut in monks, which deprived their right to the throne. Period of disturbance in Russia at the beginning 17 v. and the period of palace coups in 18 v. are the convenient from a scientific point of view periods of Russian history for studying such methods power contests as plot, political murder and armed riot. Speakers are all leaders of peasant uprisings - S..Razin, E.Pugachev, I.Bolotnikov, K.Bulavin. Such speakers, as Lenin, were ready to step to authority even along the corpses.

Such politicians as Marx, Plekhanov, Brezhnev, Boris Godunov, Vasiliy Szujski, Ben Laden, F. Castro, Che Gevara? President of USA Barak Obama were psychologists. By psychologists - tyrants were Neuron, Caligula, Ivan Terrible, Stalin and Hitler. Psychologist Beria was the candidate in tyrants, whom its competitors in the power contest destroyed as a result armed revolution, such speakers, as Khrushchev and Zhukov, played the eminent part in this revolution. By the signs of psychologist are enthusiasm religion, by artistic literature and by social utopias, the presence of the continuances of unemployment in the course of the life, misery and humiliating for the men tendency to live due to the friends or the women, increased sexuality, which is manifested in large quantities mistresses and wives, craftsmanship in the behind the scene fight. For example, Stalin had the following features of psychologist: the unfinished spiritual formation, enthusiasm by the writing of verses into the youth, the

craftsmanship in the intrigues and in the behind the scene fight, the absence of profession into the youth, two wives and large quantity of mistresses, among whom there were even minor girls, complete absence of leadership talent. Hitler it had the following features of psychologist: the dream against the profession of artist and the position of homeless tramps into the youth, the failure to become official in spite of the councils of father because of the hostility to the routine work, literary talent, mysticism, enthusiasm by vegetarianism and by eastern cults, love for astrology, the favorite role of prophet during the public appearance, the high degree of the possession of the methods of behind the scene fight, the absence of leadership talent, low success on the selections (Nazis on the selections 1933 g. obtained only 43,9% of voices) [18, 418], rumors about its nontraditional sexual orientation. By the way, its companion-in-arms Of [rem] did not hide this orientation and connection with it strongly compromised Hitler. Ivan [Groznyy] had the following features of psychologist: literary talent, devotion to the fanaticism, craftsmanship in the intrigues, the high degree sexuality, which appeared in the fact that it had six legal wives and large quantity of mistresses . K. Marx had the following features of psychologist: the position of unemployed in the course of the almost entire life, enthusiasm by poetry in the youth, fanatical obsession by utopian ideas and by the unrealizable dream to become marshal in the chapter of the revolutionary armies of the proletariat, misery and the readiness to live to the money of its friend - speaker Engels, the presence of large family, too large a size of the compositions. Position in the country and with the court of ruler becomes completely intolerable when tyrant- psychologist it has mental deviations from the standard. Many tyrants had strangenesses in the behavior, for example, of strangeness in the behavior of Caligula those surrounding they began to note after the disease previous by it, it began to consider itself terrestrial deity. Neuron considered itself great poet and singer, the rumors walked about it, that on its order was precisely set fire Rome, so that it could inspire by the picture of fire for writing of poem about the loss Troy. Some researchers attempted to explain senseless executions as the symptoms of paranoia in Ivan Terrible and J. Stalin. In 1927. world famous psychiatrist Bekhterev was caused to the Kremlin for treating the Soviet dictator I. Stalin, about whom they spoke that it experiences the periods of depression. Bekhterev placed diagnosis about the fact that Stalin suffers the heavy form of paranoia. After this, Bekhterev died suspiciously rapidly - in the same evening. Dissections for explaining the reason for death was not made, body they cremated. There is an opinion that Bekhterev was poisoned on Stalin's order into revenge for the terrible diagnosis. Late Stalin ordered to end the scientific works, begun in Bekhterev. The son of Bekhterev on Stalin's order was shot. [41, 268] Khrushchev stamped personality cult and was called Stalin "mad on the throne". The oratorical talent of Hitler consisted in the ability to excite crowd by its mystical force, for this he used such methods as the appearance before the crowd in the night time, the use of large enthusiasm of the public appearance and growth of the loudness of voice from the low words at the beginning of speech to the hysterical howls in the end of the public

appearance, which made it possible to bring crowd to the ecstasy. The night time of appearance was added to its words of mysteriousness. Pathos made possible for Hitler to act on subconsciousness. Humor prevents action on subconsciousness, is made itself enthusiasm ridiculous; therefore Hitler never used humor in the public appearance. Hitler it knew how to manipulate by crowd as the herd of rams. Hitler it knew how to cause enthusiasm and worship of crowd. Hitler's behavior is an example of the fact that the psychologist during the public appearance sometimes attempts to play the role of religious prophet, he attempts himself to convert his speech at the pre-election meeting into the religious sermon. By the way, such psychologists, as Stalin and Brezhnev, did not know how to play the role of prophet and they were very poor speakers. Psychologist Stalin was the unsurpassed master of behind the scene fight. In this form of fight it knew how to conquer such speakers as Lenin, Trotsky, Bukharin, Rykov etc. There are many methods of behind the scene fight. Stalin used many stages of behind the scene fight, in particular such, as preliminary cleaning of bureaucracy from the supporters of his enemy, the use of temporary allies and kindling conflicts between his deputies, which were forced to report to tyrant to each other. Stalin strove before the decisive struggle at the Party Congress so that the majority of the leaders of middle link inside the party apparatus would prove to be on his side. According to him, for the victory above "the Generals" it is necessary to attain support from the side of the majority "of officers", this support from the side of the leaders of middle link enemies Stalin underestimated. In all struggles for the authority between the leaders of Communist regime always conquered the Secretary Generals, whose force consisted of the authorities to appoint to the post to send into the resignation. Before the decisive struggle with Trotsky at the Party Congress Stalin attained the ratio of forces in the apparatus of party 9 to 1 into his benefit. Thus far Trotsky appeared at the meetings, Stalin dismissed its supporters from the apparatus of party and he assigned in their place of its supporters. At the Party Congress the supporters of Stalin, using their majority, simply they did not give to Trotsky to speak with platform, muffled his words by whistle and hallooing. Stalin used temporary allies in the fight against the main enemy. After the victory above the main enemy Stalin removed from the post of his former temporary allies. This method made it possible to conquer its enemies on the turn. For example, Stalin was used Zinovev and Kamenev in the fight against Trotsky, then was used Bukharin, Rykov and Tomsk in the fight against was Zinovev and Kamenev, and then it sent into the resignation of Bukharin, Rykov and Tomsk. Fateful error is Zinovev it consisted in the fact that it underestimated Stalin, Zinovev considered that Trotsky is more dangerous than Stalin. "Leningrad matter" is an example of kindling conflicts between Stalin's deputies. Stalin fell ill and left to be treated to the health resort, instead of it the country several months led Zhdanov. In this time Zhdanov had time to place in the chapter of many provincial party organizations of his friends - residents of Leningrad, thus Zhdanov was prepared for the assumption of power in the case of Stalin's death, but Zhdanov excessively hurried. When Stalin returned to the capital, then of Beria he reported to Stalin to Zhdanov. As

a result, Zhdanov died with the strange circumstances, in "Leningrad's" matter were executed 2 thousand people, many of whom were ministers and high-ranking officials. Ben [Laden] in the history for the first time used global terror in the fight against the USA. The use of this method of political fight assumes the presence in its organizer of such qualities of nature as craftiness, insidiousness and the mercilessness to the innocent civilians. Psychologists advance social utopias in the policy, similar utopians were C. Marx, T.Moor, T.Kampanella, J. . Unstenli, Plato, , Morelia, [G]. Babeuf, A. de Sen-Simon, Robert Owen, V. Belinskiy, A.Gertsen, N. Chernishevsky, N.Dobrolyubov [40].

Such of policy as Nikolai 1, Nikolai 2, Alexander 3, Molotov, Zyuganov, presidents of USA J. Bush-old J. Bush-junior are technicians. All these of technicians in the policy are the innate conservatives and the creators of order after the period of reforms or after revolution. The role of the creator of order successfully they can fulfill not only technicians, but also speakers, for example, Sorokin were called such speakers as Caesar, August, Cromwell and Napoleon, as examples "of the creators of order" after revolution [28]. Technicians are well suited to the role of official, but they be poorly suited to the role policy. They fall into the policy randomly - on the patronage from the executive body or is obtained throne by the inheritance. They badly manage all methods of political fight - they do not know how to conquer on the selections, badly manage the methods of behind the scene fight and do not know how to arrange the armed revolutions. They are the innate executors, have low leader's abilities and prefer not to risk. For the successful conducting of behind the scene fight to them does not be sufficient such qualities of nature as craftiness and insidiousness. For the victory on the selections oratorical abilities and skill to be pleased public does not be sufficient to them. They prefer to come out from the platform on the paper and do not know how to come out in the free style. Their dull, long and deprived of emotions speeches do not please themselves crowd, since. only with the aid of the expression of emotions it is possible to act on subconsciousness of man in the crowd. Signs technology in the policy are the profession of official in the past life, conservatism and the tendency to direct order in the country, gray exterior view and monotonous family life, low sexuality and absence of mistresses, manner of the public appearance in the form of appearance on the paper. For example, Nikolai 2 had the following features the technology: the conservatism of political views and the tendency to preserve the absolute monarchy at any cost, for it manifesto on October 17, 1917. wrote speaker Witt, his tsar signed, but so I could not complete the democratic reforms, as a result revolution tsar perished together with his family. J. Bush with great difficulty it conquered on the first presidential elections, it was necessary even several times to recount electorate. During the attack of international terrorists on America Bush at the first moment somewhat was lost, but then began to successfully introduce order and to fight with the terrorists in Afghanistan and Iraq. Zyuganov manifests its conservatism in the tendency to turn history to backwards and fight with Yeltsin's reforms.

Such of policy as Sorokin, Milyukov, Sobchak, Sakharov, Novodvorskaya and Gaydar are theorists. The most successful role of theorist in the policy - this is the role of adviser in the ruler- reformer, whom the speaker is usually. This speaker carries out reforms in accordance with the councils of theorist. Sorokin was the personal secretary prime minister Kerenskiy. Sobchak, Sakharov and Gaydar were the advisers of president Yeltsin. The attempt of the theorist to play independent role in the policy without the support to the speaker always leads to the failure. The signs of theorist in the policy are the profession of university instructor and scientific degree, panicky fear before the public appearance, originality and arbitrariness of conclusions, a certain strangeness and the odd eccentricity of exterior view, proposal advancing about the political reforms. All theorists were the supporters of the democratic reforms. For example, Milyukov on the profession he was the university professor of history and had scientific degree. Sobchak was the professor of right and had scientific degree. Gaydar be professor economy, as prime minister it introduce in Russia market, it panically fear public appearance and not know how please crowd. Novodvorskaya has quite strange and eccentric appearance, it the most original and most categorical conclusions, it has the unemployed personal life. Sakharov become creator Hydrogen H-bomb and have title academician, it panically fear come out before public, at congress Highest Supreme Soviet public prevent it from come out with the aid of false ovation.

§14. Types of personality in the art and show's business. [47].

This paragraph is intended for the aid by the fact, who selects the profession of poet, artist, composer or another profession in the region of skill. Our tests to the type of personality make it possible to determine the degree of their fitness to these professions. Our tests can be used in the process of the selection of students into the artistic schools and the theatrical institutes. We all are to one extent or another the users of the production of show business and must know how to distinguish the executor of high level of the imitator of spirituality and dodger. If on the television screen you see a similar imitator, then it is possible to immediately switch television receiver to another channel.

The worker of skill must possess high spirituality, extraversion and emotionalism, which entirely possesses only the psychologist. This spirituality completely is absent in technician; therefore it is not completely suitable to the role of artist, but it is suitable to the role of the technical worker in the region of skill, for example to the role of operator, movie technician, master of the cinema or announcer. Speaker and theorist possess low spirituality. Speaker possesses highest degree of extraversion, which helps it to be outstanding speaker and not to fear public appearance on the theatrical scene, where he feels itself as fish in the water. Theorist possesses highest degree of introversion; therefore he frequently experiences panicky fear before the public appearance on the theatrical scene. Psychologist and technician can possess extraversion or intro-version to the low degree. This combination of high spirituality

and a sufficient degree of extraversion in psychologist gives to his game on the scene large depth. Psychologist in comparison with other types of personality possesses highest degree of emotionalism, he frequently lives by feelings and intuition, but not by reason. The high spirituality of psychologists is manifested in the ability to create lyric works. Certainly, belonging with the type of the personality of psychologist still does not guarantee to man the presence of enormous talent, but it guarantees the high degree of fitness for the role of the worker of skill. Only lyric poetry and high spirituality of psychologists make possible for them to cause the high degree of the mutual anxiety of spectators as the answer. Speakers are completely deprived of these abilities. Speaker - this is the dodger, who frequently attempts to imitate high spirituality, it sings as copper pipe without any feelings and emotions, but this, from the permission to say, "creation" does not completely cause the mutual anxiety of spectators. Speaker can even have wonderfully set voice, money many friends in the sphere of show's business, impudence and enterprise, but it does not know how to fulfill artistic works with the soul. Therefore it is forced to search for the arrangements of authorities, for this purpose it is capable to agree to performance and composition of optimistic, civil and even in the Party spirit- Communist works with the Soviet regime as Mayakovskiy, Kobzon and Leshchenko. In the cinematography there are different by line of business, for example, line of business of hero- lover it is intended for the psychologist, and the line of business of courageous hero or clown more greatly is suitable for a speaker. For example, the most successful roles of speaker Vladimir Vysotskiy - this of the role of inspector, mountain climber or criminal. Psychologists in the role of clown or courageous hero take a somewhat pitiful form. By examples of psychologists in the sphere of the art are singers – Mickle Jackson, Elvis Presley, Alla Pugacheva, Philip Kirkorov, Alexander Malinin, Alexander Vertinskiy, Larissa Dolina, Alexander Gradskiy, Verka Serdyuchka (Andrey [Danilko]), Lolita Milyavskaya, Angelica Varum, artists - Merelin Monroe, Dmitriy Pevtsov, Rhenate Litvinova, Constantine Khabenskiy, Savely Kramarov, Elena Solovey, Angelica Joly, Georgiy Vitsin, Aleksey Batalov, poets and writers - Sergey Esenin, Alexander Pushkin, Mikhail Lermontov, Leo Tolstoy, Dmitriy Dostoyevsky, Maxim Gorkiy, Anton Chekhov, directors - Eugene Matveyev, Andrey Tarkovsky, Leonid Gayday, Sergey Bondarchuk, clowns - Yefim Shifrin, Arkady Raykin, Alexander Tsikalo. Examples of speakers in the skill are singers - Iosif Kobzon, Leo Leshchenko, Nikolai Baskov, Vladimir Vysotskiy, Oleg Gazmanov, Glucose (Natalia Ionova), artists Gerard Deparde, Sylvester Stallone, Mikhail Boyarskiy, Alexander Abdulov, poet - Vladimir Mayakovskiy, directors - Stanislav Govorukhin, Eldar Riazanov, Nikita Mikhalkov, Kventin Tarantino, clowns - Eugene Petrosyan, Vladimir Vinokur, Yuri Nikulin. Rumors walk, that Mayakovskiy wrote his verses "with stairs" and he walked on the editorial staffs with the cane in order to knock out a little more money for its verses. Yuri Shevchuk accused Oleg Gazmanov of the theft of intellectual property - song "I it was originated in the Soviet Union". Speakers in the role of director know how to lead company and prefer to remove cashbox fighters or comedies. Psychologists prefer to remove amorous histories, erotic, fantasy, horrors or

author's cinema complex for understanding of the majority of spectators. For example, Andrey Tarkovsky's films obtained prizes at the international film festivals, but they did not bring profit to film releasers. Speakers in the sphere of satire, like Eugene Petrosyan or Vladimir Vinokur prefer the base humor of positions. Psychologists like Yefim Shifrin prefer to use lyric laughter through the tears, to play the unsuccessful means of sad clown.

Bohemia - this association of artists and artists. The dissolute means of life and enthusiasm by addiction among the representatives of Bohemia became the consequence of too great a portion of psychologists among the representatives of this association. Man- psychologists frequently adhere to nontraditional sexual orientation, as an example it is possible such psychologists as Boris Moiseev, Sergey Penkin, Schura, or they prefer to come out into the woman's dress as Andrey Danilko.

As the conclusion, it is necessary to note that this type of personality as psychologist is most suitable to the role of artist, and speaker is frequently in the skill the imitator of spirituality and dodger. Speakers generally try themselves in all regions of the life of society, but, in spite of their ambitions and high enterprise, they frequently possess only partial fitness.

§15. Empirical study of the reasons for unemployment.

We carried out this empirical study on the base Of the Berezniki's center of the employment of population (BCEP) in 2003; as a result were obtained the following results [of 32]. When we took up the study, then they attempted to verify forecast about the fact that the psychologists and speaker- dipsomaniacs must have maximum problems with the search for work. As a result studies these forecasts were refined. It turned out that unemployment is the consequence and many other reasons, about which it was difficult to surmise previously. It was subjected to the sign of the duration of the presence on the calculation in [BTSZN]:

1. Qwota for the unemployed, that are located on the calculation not are more than three months, it composes 21%.
2. Quota for the unemployed, that are located on the calculation from 3 to 12 months, comprises 33%.
3. Qwota for the chronic unemployed, which are located on the calculation from 12 to 18 months, composes 46%, from which 10 people were heard on the commission, which is last instance and has authorities to propose social activities, to remove taking into account or to contribute to output to the early pension.

We consider the selection of this large quota for the chronic unemployed substantiated, since regular, but not random reasons for the unemployment precisely are manifested in such unemployed. Of 76 unemployed 35% they proved to be by technicians, 32% - by psychologists, 32% - by speakers, 1% - by theorists. Remained a certain doubt about the fact that these results on to center employments correspond to results in the real life, since, in the first place, unemployed woman- psychologists can simply not arise to the calculation and for years live due to the incomes of husband

or parents. In the second place, inspector can simply reject the registration or remove taking into account of speaker- dipsomaniacs or descending themselves homeless psychologists under any pretext - for the absence of registration, for the absence of different information, for the absence of the tendency to search for work or for the disturbance of the regime of the visit of inspector. This tendency of inspector to get rid of the hopeless unemployed can be understood, since. the wage of inspector depends on the portion of those unemployed, which with its aid were those placed on a job. Technology they are capable of appearing patience with the collection of different information; therefore they compose majority among the unemployed. The following reasons for the unemployment were discovered:

1. Error in the selection of profession. For example, 10 psychologists never worked on the profession of that obtained in the educational institution. 6 psychologists even 1 technician lost the profession of commodity expert, since competitions from the side of speakers, apparently, could not maintain. 5 woman- technicians even 1 woman- speaker, apparently, could not maintain competition from the side of men in such professions as communications man, metal craftsman of KIP, mechanical engineer.
2. Low demand on the market for labor to such professions as layout artist engraver on the tree. Such professions among the unemployed had 3 psychologists and 2 speakers.
3. Technology they revealed the complete absence of enterprise, complete inability to search for work. Many of them all life worked at one work site and they feed the useless hopes to return back for previous working place instead of searching for of new working place. Such rigid technicians are discovered 10 people.
4. Speakers revealed too great ambitions from the desired size of wages and degree of the prestige of profession. Such speakers are discovered 11 people, of whom 3 speakers previously were found on the leading work; the director of school, general foreman - and they require granting to them prestigious and high-paid job, although many of them do not have the appropriate level of formation for the prestigious work. For example, one weaver for the formation required granting to it work in the sphere of trade.

Besides the reasons, connected with the type of personality, there are other reasons for the unemployment - age, floor, obsolete level of formation, relationship of supply and demand for different professions on the labor market. According to the data of BSEP for the first quarter 2003, among the unemployed in the most unfavorable position proved to be the following risk groups:

1. People of preretirement age - 13,8% of the total number of the unemployed.
2. Young people at the age of 18-24 years with the diploma about the formation, but without the work experience in the obtained specialty - 20,2% of the total number of the unemployed.
3. Women - 67,6% of the total number of the unemployed.
4. Freed on the reduction of states workers with the higher seniority at one enterprise, but with the obsolete luggage of knowledge and with one specialty - of about 45% of

the total number of the unemployed. Above it was noted, that most frequently in this position they occur technology.

Structure of vacant work sites on the branches of the economy in g. Birch groves according to the data OF B CEP in 2002 reflects world tendency toward the draining of work force from the agriculture (portion of vacancies in the birch groves - 0%) into the industry, building and transport (37%), and from there - into the sphere of maintenance, finances and control (64%). Generalizing data OF B CEP for the first quarter 2003 g. on the relationship of supply and demand on the separate professions and by taking into account our recommendations regarding the selection of personnel, it is possible to make following conclusions. The labor market proposed 2350 vacancies, from which 68% of vacancies it is possible to recommend for the technicians, 18% of vacancies - for the speakers, 1,4% of vacancies - for the psychologists, 1,5% of vacancies - for the theorists, 11,1% of vacancies relate to unskilled worker professions and them, at the worst, it is possible to recommend for any type of personality.

In the conclusion it is possible to make following conclusions. Each type of personality has its reasons for the unemployment. Technician is most claimed on the labor market, but he does not know how to search for work, psychologist is least claimed on the labor market. Speaker is claimed average on the market labor and manifests the highest enterprise in search of the work, but he has too great ambitions according to the size of payment and degree of the prestige of work, he does not frequently have the appropriate level of formation. Theorist is claimed average on the market labor due to equalizing of a low fraction of demand (1.5% of vacancies for the theorists) and low portion of proposal (theorists compose 3% in the population).

§16. Reasons for criminality.

In the science there are many points of view about the reasons for criminality. Our preliminary forecast before beginning empirical studies consisted in the fact that the speaker is potential criminal. This forecast found partial confirmation, but it turned out that in addition to this speakers were capable of appearing resourcerulity, they know how to carry along into the criminal medium other types of personality in order to use them as the executors of criminal concepts, then speakers are capable of avoiding criminal pursuit and of shifting fault for the crimes to other types of personality. In the criminal peace there is a specialization to different roles, for example, on the role of organizer, executor, accomplice and instigator. Pilferer in the law - this is an example of the organizer of the highest qualification. Specifically, speaker experienced in the thievish matters is capable to carry out the role of organizer. Inexperienced speaker or technician approach to the role of executor. In the criminal peace there is a principle: "You do not be executor! ", since precisely executors they arrest first of all, after which according to the thievish laws executor it is obligated to take entire fault for itself and not to issue the remaining members of gang, otherwise it they can kill in the colony. The role of executor is most unfavorable in comparison with other roles. Psychologist

and speaker can take the role of instigator upon themselves, in this case the speaker forces executor to commit crime with the aid of the threats, while psychologist persuades executor to complete crime with the aid of the fraud and craftinesses, thus, speaker and psychologist are used the different methods of persuasion. The role of accomplice carry out the different types of personality, for example technician is capable to prepare high-quality weapon, speaker is capable to sell stolen property, psychologist and speaker are capable of granting information about the candidatures of the potential victims of robberies, about their property status with the apartment thefts, psychologist knows how to be rubbed into the confidence to the potential victims. By the way, our study showed that, in contrast to the orders in the man colony, in the female colony strictly of regime there does not exist women, who have status of pilferer in the law, and there does not exist the high and strict level of hierarchy among the condemned women. Speaker and psychologist approach to the role of the merchant of narcotics. Technician can fulfill the role of cruel Killer-hangman or Killer-sniper because of the tendency technician toward the insensibility and the sadism. Maniac must possess capability of the mimicry, for the concealment of the tracks of crimes and of the destruction of all victims of his crimes. All series maniacs, such as Chikatilo, had "gray" appearance and had some problems in the region of sex. Technician has a tendency to become maniac - "post-mortem autopser" of his victims, since he is the innate surgeon and has the largest problems in the region of sex. Psychologist possesses largest sexuality, which also can lead to the tendency to become series maniac- opressor. In contrast to them, the speaker enjoys great success in women and does not have problems in the region of sex. Speakers sometimes pass in the matters about the rapes, but speaker is not capable to become series maniac. All prostitutes of highest qualification are psychologists. The prostitutes of the second type and souteneurs are speakers. Technicians completely they do not approach to the role of prostitute. The theorist lacks tendency toward the criminal behavior. Speaker has the highest tendency to be the leader of criminal peace, to accomplish all forms of heavy crimes and to increase thievish qualification, in this are manifested his tendency toward the adventurism and the frivolous behavior, readiness to be subordinated to the pressure of group and inability to foresee the heavy consequences of their crimes. This tendency of speaker toward the criminal behavior especially vividly is manifested at the young age or in the state of intoxication. Psychologist is frequently the potential victim of crime, the especially potential victim of rape, T. k. Psychologists involuntarily provoke criminal because of the characteristic of psychologists weakness of nature and the increased sexuality.

In contemporary sociology it is not found single-valued answer to a question about the main reasons for criminality. N. Smelser isolated three approaches to the solution of this complex problem: biological, psychological and sociological [25; 215]. The essence of biological approach consists of the following: the innate criminal has a tendency toward the criminal behavior, he was born by pilferer and nothing other to make he knows how. Within the framework this approach Lombroso it asserted that

the criminals - are the result of degradation to the earlier steps of human evolution. Lombroso named such external features of the innate criminal as the coming out lower jaw, rare beard and the lowered sensitivity to the pain [25; 204]. By the way, these features, according to our observations, are most characteristic for the speakers. The similarity of criminal to the primitive savage is manifested in the passion to the tattooings, in the weakness of reason and even in the degradation of the handwriting, which acquires the nature of hieroglyphic letter. [13; 6]. In the opinion of G. Goddard, criminals - this weak-minded, proceeding from the hereditary burdened families. [15; 8]. Our experience of the school instruction of criminals on the lessons of history in the female colony shows that the criminals, as usual people, have the different level of the development of intellect from the very low level of the students of the class of correction to the very high level, discovered in one thief on the confidence. It is condemned for the fact that it soldered men by vodka with soporific and robbed them in the unconscious state. The level of the development of intellect influences the success of an increase in the thievish qualification. The steps of this increase are: 1. Specialization on the apartment thefts. 2. Specialization on the pocket thefts. 3. Theft on the basis of confidence of victim in criminal. Thus, Goddard's opinion is seemed to us not completely accurate. From the point of view of the theory "criminal psychodynamics", the criminal in his behavior is guided not by reason, but only by emotions, criminal - this the psychopathic personality, which reveals deviations from the standard, but he is neither mentally patient nor weak-minded. [15; 9]. Contemporary criminologists separate such special features of the women of criminals in comparison with the man- criminals as hysteria, which is manifested in the demonstrative behavior, in the hyper-state of conflict, in the reaction to the conflict in the form of cry and sobbing. The typical crimes of hysteroid personality - these are slander, swindle, participation in the group thefts, kidnapping of strange children, putting solid damages (splashing by acid), false charges in the rape. [15; 14] 3. Kretschmer gave the description of three types of the build of the man: athlete, picnic and asthenic [14]. Athlete - this of men with the developed musculature, inclined to the organization of conflict. The picnic - this of person, inclined to the completeness, which attempts to settle conflict by peaceful way. Asthenic - this is high and thin person, which is potential victim in the conflict. U. X. Sheldon considered that the athletes are most inclined to the crimes. [25; 204]. The genetic explanation of the reasons for criminality lies in the fact that some criminals have chromosomes of the type XYY, whereas usual men - chromosome of the type of XY, and usual women - chromosome of the type XX. These people with the chromosomes of the type XYY have the frightening appearance, high increase and they are sometimes heavy psychopaths. [25; 204-205].

Within the framework psychological approach, z. Freud it introduced concept "criminals with the feeling of guilt", which desire so that they would catch and would punish them, because they feel themselves guilty because of their "inclination to the destruction", they are assured that the imprisonment will help them to overcome this inclination, [25; 206]. The essence of sociological approach lies in the fact that the

main reason for criminality is that that they goal-directed educate pilferers in the criminal group. 3. Sutherland asserted that the prison no one corrects, but it is frequently the school of instruction in criminal behavior [25; 211]. Durkheim considered that the social Anomie or, in other words, lawlessness, in the period of social crises is the main reason for criminality [25; 207]. A similar period was in Russia during the administration M. Gorbachev and b. Eltsin. The central objective of V.V. Putin became the guidance of order in the country, in order to drive in criminal peace in the underground. In our opinion, if state is the legal center of authority, then criminal peace - by illegal spare center of authority, weakening the role of state unavoidably leads to strengthening of the authority of criminal peace. Anarchists proposed to abolish state in order to return authority to free personalities, but these proposals proved to be utopia, since after the cancellation of state authority will obtain not free personalities, but bandits, so it was in the Ukraine during the administration of speaker Nestor Makhno and in Chechnya during the administration of the speakers Of Dudaev, Maskadov and Basaev. The state of Anomie is observed in the large cities among the adolescents, where the mixing of different ethnic groups with the different systems of values occurs. K. Merton considered that the reason for criminality is the gap between the purposes and the approved means of their reaching, for example, purpose - these are financial success, and means - obtaining higher education, but paid formation is today frequently inaccessible; therefore some people can resort to the illegal methods of enrichment. [25; 208]. According to the theory of stigmatization g. Becker, influential groups are capable of placing the mark of criminal on the members of less influential groups and of thus training them to consider themselves criminals. [25; 213]. For example, so enter white with the negroes in the USA. In Russia "face of Caucasian or gipsy nationality" - this also mark; therefore will be given below our side-line results of investigating the tendency toward the crimes in gypsies. From the point of view of Marxism and radical criminologists, the criminals - are insurgents against the capitalist exploitation. [25; 214]. An example of this "insurgent" - this is [I].[Stalin], which had 6 convictions for the extortion and 5 flights. It is possible to draw the conclusion that all these biological, psychological and sociological theories are partly accurate and criminality is the consequence of many reasons. In these circumstances, in my opinion, it is possible to examine one additional psychological reason - influence of the type of the personality of criminal on the tendency toward different I see crimes.

§17 An empirical study of the reasons for criminality.

Our study was carried out on the base of the Berezniki's female the colony of a strict regime UT 389/28 in the period since November 2003 until March 2004 [31]. At the very end of this period status of colony was changed - a strict regime was changed by the general regime. The forms of conducting a study became the nonformal unstructured interview (35 respondents) and the inclusive observation in the process of the instruction of those condemned in 8 and 9 classes of secondary school (15

respondents). Altogether, with the aid of the random sampling it was interrogated and subjected to the observation of 50 condemned women, from whom 40% proved to be by speakers, 40% - by psychologists and 20% - by technicians, theorists among those condemned it is not discovered. In order to fall into the colony and to conduct a study, for us it was necessary on the pluralism to be arranged by the teacher of history into this school. The generalized results of our study are given in **Table 4**:

| Different categories of prisoners. | Quantity of prisoners. | Portions of the types of the personality among prisoners. | | |
|------------------------------------------------------------------------------------------------------------------------------|------------------------|-----------------------------------------------------------|------------|--------------|
| | | Speaker | Technician | Psychologist |
| 1. Portions of the types of personality. | 50 people. | 40% | 20% | 40% |
| 2. Condemned for the piratical attack according to article 162 for criminal codex of Russian Federation. | 8 people. | 62% | 25% | 13% |
| 3. Prisoners for the reason for the heavy harm to health without the fatal outcome according to article 111 of item.1, 2, 3. | 11people. | 73% | 18% | 9% |
| 4. Prisoners for the reason for heavy harm to health with the fatal outcome according to article 111 of item.4. | 5 people. | - | 40% | 60% |
| 5. Prisoners for the intentional murder according to article 105. | 10 people. | 30% | 40% | 30% |
| 6. Prisoners for the illegal production, the sale, the storage, the transport of narcotic drugs according to article 228. | 17 people. | 47% | 6% | 47% |
| 7. Prisoners for the theft according to article 158. | 26 people. | 35% | 23% | 42% |
| 8. Narcoman condemned according to articles 228 or 158. | 13 people. | 45% | 10% | 45% |
| 9. Narcoman patients SPID, condemned according to article 228. | 2 people. | 50% | - | 50% |
| 10. Prisoners for the apartment thefts according to article 158. | 9 people. | 33% | 22% | 45% |
| 11. Prisoners for the theft from the pockets according to article 158. | 2 people. | 50% | - | 50% |
| 12. Prisoners for the stealing to the confidence according to article 158. | 1 people.. | 100% | - | - |
| 13. Prisoners for the stealing to the confidence according to article 158 | 25 people. | 52% | 12% | 36% |
| 14. Prisoners which committed | 13 people. | 31% | 15% | 54% |

| | | | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------|-----|-----|
| crimes singly. | | | | |
| 15. Prisoners for the crimes on the everyday soil. | 12 people. | 33% | 42% | 25% |
| 16. Prisoners which occupy the leading posts in the colony - brigade leader, orderly, the chairman of the council of the working of the association. | 3 people. | 100% | - | - |
| 17 Prisoners which consisted of legal or civil marriage. | 24 people. | 20% | 20% | 60% |
| 18. Prisoners which have children. | 22 people. | 14% | 32% | 54% |
| 19. Prisoners which killed its husband. | 4 people. | 50% | 50% | - |
| 20. Average quantity of convictions to one that prisoner. | 50 people. | 2,5 | 2,3 | 2,4 |

On the basis these results of a study it is possible to make following conclusions. Speakers are the leaders of criminal peace, have universal capabilities for the accomplishment of all forms of heavy crimes, can better than others to increase their thievish qualification; therefore even in the colony they occupy all leading posts and have highest status. Speakers have the greatest tendency toward the group crimes, although all condemned women noted that in the criminal group the orders of man-convict were carried out. The re-education of speaker is most complex problem, which finds manifestation in the fact that the speaker has the largest average quantity of convictions to one that condemned among the types of personality. The re-education of speaker is complicated by those circumstances that it has the poorest marital status - thinner frequent than others it enters into the marriage and thinner frequent than others it has children, and also with the fact that it has high tendency toward the use of narcotics, toward alcoholism and great probability to fall ill HIV.

Psychologists specialize in the crimes in the sale of narcotics and in the apartment thefts, they have the high tendency to fall into the state of passion and to attain victim in the course of putting the heavy solid damages, but they have low tendency toward the piratical attacks and toward putting of heavy solid damages without the fatal outcome. They are most of all inclined to commit crimes singly, but not in the group. The re-education of psychologist is complicated by his tendency toward the use of narcotics, with high probability to fall ill HIV is facilitated by relatively good marital status - it more frequent than others enters into the marriage and more frequent than others it has children.

Technicians much less than others they are inclined to the accomplishment of crimes. They compose only 20% of those condemned. But they have high tendency toward the accomplishment of the intentional and unpremeditated murders on the everyday soil, are capable of acting as hangman and of appearing cold unconsciousness of the dying sufferings victims. The process of their re-education is

facilitated by low tendency toward the use of narcotics and not bad marital status. Two convictions for the murder have 1 technician even 1 psychologist, what is the example to unique cruelty.

All women of gipsy nationality (5 people) proved to be by psychologists and specialize in the sale of narcotics - 60%, in the thefts - 20% and in the intentional murders - 20%. As the instrument of crime of 24 cases of crimes according to articles 105 and 111 served not acid, but knife - 84% of cases, axe - 8% of cases, the running knot - 4% cases, plunger - 4% of cases.

§18. Comparative study of the degree of the success in love and degree of sexuality [33].

"Fateful" love - this is the variety of fight or game between the representatives of opposite floor, as a result by which one person becomes "victim", and the second - "by hunter", the latter knows how "to divide off the hearts of its victims". Ts. P. Korolenko and T.A. Donskoy considers the behavior "fateful" "hunter" the variety of deviant behavior [10]. Jung introduced into psychology of concept "Anima" and "Animus" [42] "Anima" - this is the means of absolute woman, "female", which is found in subconsciousness of any man. "Anima" - this is the means of the mysterious, extraordinarily beautiful, penetrating, strong woman, in whom be present two sides - light and dark. From one side, it is goddess, while with another - by witch, by witch, by seducer. "Fateful" women are capable of intuitively playing the role of "anima". This means possesses enormous attractive, mystical force. Young man at first glance learns this means, which from the generation was in its subconsciousness, and it begins to experience love at first glance. It falls on the elbows and it begins vainly to pray about the reciprocity. "Fateful" woman obtains pleasure from the consciousness of the absolute power above the men. It can simply destroy them - to break in them family, to break career, to push into the crime, to bring to the suicide. As said the heroine of French film "if Don Juan was in the skirt", which plays Bridzhid Bardo: "To tempt - this is not difficult, to subjugate - this is skill. You subjugate in order to destroy" [12; 80]. After arriving into itself, "victim" recalls, that it was as in to delirium. This means "anima" is identical for all men; therefore "fateful" woman leaves on her life an enormous quantity "of victims", its image acts on the men smoothly. "Victims", if they succeeded in surviving, memorize their first and unsuccessful love to entire remained life, acquire the specific "immunity" from this illness, subsequently they try to go around similar women by side or they themselves begin to play the role "fateful" man and to take vengeance upon all women. Each woman has in her subconsciousness a means "animus", a means of male, which leads to the analogous consequences. Examples "fateful" men from the artistic literature - this Don Juan, Pechorin, Casanova, "Blue beard". Examples "fateful" women from the artistic literature - this of milady from the novel "three musketeers", the heroine of film "military field novel", the heroine of the narrative "pomegranate bracelet, the heroine of the novel of "Azazel". There are criminal cases about "black widows", who marry sequential victim, they

insure the life of their husband for the large sum, and then they begin to hunt by his poison of slow and imperceptible for the examination action or order the murder of their husband to bandits. It is possible to give the example of the concrete criminal case of Maria Tarnovskaya, which investigated the famous inspector of Philipov in 1908. Graph Komarovskiy wrote the will in favor of its mistress of Tarnovskaya. In Venice Naumov killed the graph of Komarovskiy to order of Tarnovskaya, the fulfillment this order followed the attorney Prilukov. All these of three men were the lovers of Tarnovskaya and it play them as dolls. To this matter Prilukov was rich Moscow attorney, but under the effect of Tarnovskaya it spent the money of client (80 thousand rub.) was forced to be hidden from the police abroad under the surname Seifert. As a result investigation law court sentenced Naumov to 3 years of the deprivation of freedom, Prilukov - to 10 years, Tarnovskaya - to 7 years. After prison Tarnovskaya married American rich person and left to Argentina. "Dark-blue beard" it was married the women, killed they, destroyed the tracks of crime and corpse, appropriated their property and in by secret to room left to the memory about its sequential victim the souvenir. This hero had many prototypes in the criminal peace, which can be combined under the heading of marriage swindlers. The outcome of a similar fight between the representatives of opposite floor depends on the degree of the success in the love, characteristic for different types of personality. In order to explain the degree of the success in the love and the degree of sexuality of different types of personality, we conducted an empirical study among the students Of Berezniki's construction technical school in 1999. in the form anonymous interrogation. It was interrogated 50 people (45 girls even 5 youths) at the age of 17-18 years, which were trained in the specialty construction bookkeeper. Five questions were assigned to respondents:

1. Who are you in the love, "victim" or "hunter"?
2. How often were you "victim" or "hunter"?
3. Who are you according to the type of personality?
4. What methods do you use in the love or you burn on what tricks:
 - A). To feed the hopes, to hold in the suspended state, answering neither "yes" nor "".
 - B). To kindle jealousy.
 - C), to deceive, to promise and not to carry out.
 - G), something still.
- 5). What qualities do you please themselves in the dear person?

The following results of interrogation were obtained:

- 16% of respondents named themselves "victim", 32% - "by hunters", rest a struggle with the variable success. Among the people of this age it did not prove to be people out of this game.
- All of technicians use only the method "by A". The majorities of psychologists (74%) use the method " B". The majorities of speakers (56%) use the method "by A", remaining speakers (34%) - method "B".

- The most preferred qualities of the dear person - these are force (68%), beauty (68%), wealth (60%), sexuality (42%), piercing power (30%), mysteriousness (22%), mind (20%), humor (8%), kindness (8%), tenderness (4%). The most preferred qualities at this age - force, beauty, sexuality, mysteriousness, mind - have biological nature and completely they can compose the basis of "anima" or "Animus". Such qualities, as wealth and piercing power, have social nature, it is possible that their value for the respondents it increases with the age.
- Speakers reach the greatest success in this game, the relationship of victories and defeats in them reaches 3/2 or 1,5. Psychologists reach not bad results, the relationship of victories and defeats in them reaches 1/1 or 1. Worse than the matter they proceed in technicians, the relationship of victories and defeats in them composes 3/16 or 0,19. Completely do not know how to play into this game theorists, the relationship of victories and defeats in them composes 0/5.
- According to the degree of sexuality, i.e., in an average quantity of amorous connections to one person, the psychologists occupy the first place - 3,75, speakers occupy the second place - 2,6, technology they occupy the third place - 1,6.
- The portions of the types of personality in the training classes in this specialty comprised: psychologists - 40%, technicians - 38%, speakers - 20%, theorists - 2%. , although this profession best anything is suitable for technicians and completely it does not be suitable for psychologists.

Is possible to make the conclusion that potential "hunters" in the love are the speakers and psychologists, potential "victims" - technology and theorists, Speakers exceed the remaining types of personality on the success in the love. Psychologists a little be inferior to speakers on the success, but they exceed them according to the degree of sexuality and a quantity of amorous connections.

Above were represented the results of our empirical studies of the reasons for unemployment and criminal behavior, degree of the success in love and degree of sexuality, will be represented below the exemplary results of our observations and our forecasts, which only await confirmation or refinement in empirical studies. Of my life will not be sufficient not in order to verify these forecasts. To each previous empirical study in the colony or in bureau for job placement for me it was necessary to expend near half a year.

§19. Recommendations regarding the selection of husband or as to marry rich?

In this article it is necessary to affect very dangerous and interesting theme. Dangerous in the sense that any author, whom it writes on this theme, it risks to lose solid scientific reputation. For example, surname of one of the founders of Sigmund Freud's psychology it was not accepted to call in the decent society, since. it investigated the problem of sexual instincts, but, in the opinion another classicist of psychology Caesar Lombroso, scientific genius in terms of the fact differs himself from mediocre researchers, which for the truth does not fear to investigate forbidden grounds [15]. People usually leave marry for three reasons - on the love, on the

stupidity or according to the calculation. Theory about the types of personality makes it possible to make these calculations those by more substantiated.

At the beginning of this paragraph it is necessary to give the description of good and poor tendencies of each type of personality during the performance of the role of husband, then acceptable and unacceptable combinations in the marriage between the types of personality will be named, problems for each combination and reason for divorce will be and then named. Divorce processes in the world law court serve as the best place for conducting of studies of the reasons for divorces, but for us it thus far was impossible to conduct a similar study. There it is possible with the aid of the visual test to determine the types of the personality of the former husbands and to learn about the reasons for divorces.

Psychologist has the following advantages in the family life:

- 1). High sexuality.
 - 2). Skill implicitly to be subordinated and to settle conflicts from the position from below, skill to create warm microclimate and relations of love in the family.
- Psychologists have the following deficiencies:

- 1). Tendency toward the unemployment and toward the absence of the stable income.
- 2). Such parasitic traits of nature as infantilism, laziness and the tendency to live after the calculation of husband.
- 3). Tendency toward the conjugal treasons.
- 4). Inability and the unwillingness to carry out works on harvesting and repair of apartment and household equipment, on the preparation of food, on the cultivation of vegetable-garden.
- 5). Useless for the family enthusiasm by poetry, by skill, by magic, by the religion, which sometimes leads it to the entrance into the dangerous religious sects.

Woman-psychologists earlier than other types begin sexual life, earlier than other types they enter into their first marriage and they are capable of bearing as many children, as husband will be able to feed. Several cases, when the woman-psychologists gave birth to healthy children even at the age of 45 years, are known to us. Woman- psychologist frequently even it is agreeable to play the role of domestic slave, but it is desirable in "gold cell", otherwise it can betray husband and give to the divorce. Islamic Shariat Law solve polygamy, is attached status of wife on the position of slave and they forbid to it to work, which completely arranges many eastern women, majority of whom are psychologists. Psychologists are frequently the dear child in the family of their parents, since they know how "to solicit" parental love, this leads to the appearance in the nature of the psychologist of such qualities as delicateness and capriciousness. If psychologist was unloved child in the family as Stalin, whom the father- dipsomaniac frequently thrashed, if psychologist had difficult childhood as Ivan Terrible, then this brings in to the appearance of tyrannical qualities of nature. Examples of the criminal cases, when child- psychologists or wife-psychologists ordered the murder of their, are known It is possible to draw the

conclusion that the man- psychologist is frequently unlucky wretch in the life and he is poorly suited to the role of husband, but it is well suited to the role of lover. All "fateful" men - were psychologists, love was their only craft in the life, which they mastered to the perfection, which caused contempt, envy and hatred of other men. Man- psychologist is capable to charm for the short time, after which follows inevitable divorce. The skill of psychologist to be as the dear wife and inability to work was the permissible circumstance in always, but these circumstances are completely not admitted for the husband. Psychologist and speaker are record holders in a quantity of treasons, legal and civil marriages (first on the love, and then according to the calculation). The central objective in the life of woman- psychologist - to find rich fiancé and patron, and is still better - several patrons (state, parents, husband, lovers) simultaneously in the case of loss of one of them. Some man- psychologists have a tendency toward the nontraditional sexual orientation.

Technician in the family life has the following advantages:

- 1). Presence of a constant work and stable, average according to the size of income.
- 2). Skill and the desire to be occupied by the repair of apartment and of household equipment, by the preparation of food, by the maintenance of cleanliness, by the cultivation of vegetable-garden.
3. Tendency toward the extreme savings and even toward the stinginess in the expenditures,
- 4). The absence of conjugal treasons, thus it does not give to the husband of the occasions for the jealousy.
- 5). Reliability, the tendency by any price to avoid divorce and to preserve family.

Technician have the following deficiencies:

- 1). Low sexuality, which forces their husband to the treasons.
- 2). Large problems with the generation of children.
- 3). The tendency to grumble and to cavil toward other members of family for the least occasion, which provokes conflicts and makes warm microclimate in the family by the impracticable task.
- 4). The absence of enterprise with the solution of family problems, which forces another husband to take initiative and burden of the solution of problems upon itself.

It is possible to draw the conclusion that the problem to leave marry and to be married is for technology most complex problem in the life. Specifically, husbands change technicians most frequently, since technology they frequently reject to husbands the proximity. Technology they conclude the marriage of later than other types of personality, T. k. their fiancés select lastly and according to the calculation is when to fiancé necessary "honest" wife and good housewife.

Speaker has the following advantages in the family life: 1). Highest, but not stable income.

- 2). Leader's qualities, the readiness to take upon itself initiative and burden of the solution of financial problems and protection of family from the external dangers.

Speaker has the following deficiencies:

- 1). Tendency toward alcoholism,
- 2). The instability the quarries also of the incomes of speaker, which sometimes places family in the difficult position, marriage with the speaker frequently resembles the risky life on the volcano with the high probability to become the victim of the unpredictable cataclysms. Speaker is the innate adventurer and for the money has a tendency toward the crimes, the games of chance, alcoholism and bankruptcy, diligence and desire to learn does not be sufficient to him.
- 3). The tendency to have the numerous and disorderly circle of familiar, because of what in the house there is no rest, when house begins to resemble passage court.
- 4). A sufficiently large quantity of conjugal treasons, but still more frequent speaker will only give occasion for the jealousy, he loves to brag by his victories, although frequently does not lead the matter to the divorce and to the bed concerning those all desiring proximity concerning it. It does not have deep feelings; therefore easily it betrays and throws its mistresses for the following on the turn. In contrast to the psychologist, it is not the fanatic of sex. Speaker enjoys highest success in the love and in it appears the problem not with the fact how to leave marry or to be married, but with the fact how to select unopposed candidate in husbands a large quantity of aspirants to this status.

Theorist has the following advantages:

- 1). Average and stable income.
- 2). Long-range plan for the life, the tendency toward the accumulations of money on "black day". These qualities of nature bring stability into the life of family, the life of theorist resembles the railroad, according to which it conducts its family for timetable and with the large perseverance from one station to the next, from one purpose in the life, to another (formation, apartment, quarry, abundance).
- 3). An absence of tendency toward alcoholism and a small quantity of friends, these qualities of nature guarantee rest and order in the house.
- 4). The tendency with any price to ensure the high level of formation for itself and its children, which protects from the unemployment.
- 5). Sufficient level of sexual abilities.

Theorist has the following deficiencies:

- 1). The incapacity to work as leader or businessman, which they exclude for it the possibility of obtaining the high incomes.
- 2). Dictatorial are ways in the family, the tendency to dictate its will and to teach.
- 3). Too heavy expenses for the scientific books.

It is possible to draw the conclusion that the theorist has the lowest success in the love and some problems with the entrance into the marriage against the background sufficient high level of the need for the sex. The forms of the tendencies of different types of personality in the family life can be generalized in the following table.

Table 5.

| Forms of tendencies. | Theorist. | Speaker. | Technician. | Psychologist. |
|-------------------------------------------------------------------------------------------------------|-----------|-----------|-------------|---------------|
| 1. Degree of the development of genital ability and sexual instinct. | Average. | Average. | Low. | High. |
| 2. Ability to earn money. | Average. | High. | Average. | Low. |
| 3. Degree of the development of leader's qualities and enterprise in the solution of family problems. | Average. | High. | Low. | Low. |
| 4. The degree of tendency toward the conjugal treasons is average. | Average. | High.. | Low. | High. |
| 5. Degree of tendency toward alcoholism. | Low. | High.. | Average. | Average. |
| 6. Degree of tendency toward the addiction. | Low. | Average.. | Low. | High. |
| 7. Ability to leave marry and the degree of the success in the love. | Low. | High. | Low. | High. |
| 8. Ability to carry out domestic work and to overhaul technics | Average. | Average. | High. | Low. |

Without pretending to the monasteries of sexopatolog, me it is desirable to do somewhat more detailed observations on questions of intimate life. Husband can be confident, that the wife- technician will not change it, although this husband sometimes is forced to have a mistress on the side. Knowing about his low sexuality, man - technician is sometimes superfluously jealous, and woman- technician tolerantly relates to the treasons of husband. Technology they conclude the marriage of later than other types of personality, frequently remain old virgins or deserted mother- lone persons. Therefore woman-technicians they frequently call frigid. The best candidate for the role of mistress - this is psychologist, but the selection of psychologist to the role of wife is connected with too great a risk of treasons and with the high financial expenditures. Therefore woman-psychologists they frequently call prostitute on the vocation, and man-psychologists - "Allophones" and "sticker". Psychologists frequently select the most ancient profession, strip tease or profession of photo model. Psychologists are the fanatics of sex, convert sex into the cult. For the psychologists intimate connection with the chief and successful marriage - this frequently the only method to survive, to conquer in the behind the scene fight and to make a career. For example, psychologist Ekaterina 1 it made an excellent career from status of the daughter of fortress Latvian peasant to the Russian empress with the aid of the intimate connections with the speakers Alexander Menshikov and by Peter 1. The husband of psychologist must completely take managing housework upon himself or be subdued to the untidiness of psychologist, to the absence of the prepared food, to the broken technology, to the vegetable-garden been overgrown with grass. Speakers and psychologists have at their disposal maximum possibilities for the selection of wife or mistress; therefore speakers and psychologists frequently conduct the frivolous means of life and scatter their children and friends on entire light, not at

all without worrying about its posterity. There are ten combinations in the marriage between four types of personality. Major principle with the selection of husband it lies in the fact that necessary to select the identical or close to own type of personality and in no case it is not possible to select the opposite type of personality. The marriage between the identical types of personality protects them from the psychological incompatibility. Speaker must not select theorist, but technician - psychologist. D. Maers refers to the opinion of D. Bass regarding that, are attracted opposites in the love and the marriage? "The tendency of opposite types to be married, to be friends..., until now, was not demonstrated with the authenticity. Only exception - floor" [18; 555]. The marriage between the psychologist and the technician is the sufficiently frequent error, which, frequently concludes with divorce because of two insoluble contradictions:

- 1). By complete sexual incompatibility of husbands.
- 2). By contradiction with cleaning of apartment, since technician is clean, and psychologist - by dirty creature.

By a classical example of a similar unsuccessful marriage is the marriage between the technician English prince by Charles and psychologist by princess Diana, the reason for divorce they became the treason of wife, which dreamed to marry rich Muslim, as a result wife and lover perished in the car wreck. After this, the prince Charles successfully was married the speaker to princess Camilla. The marriage between the speaker and the theorist is encountered extremely rarely because of the negligible portion of theorists in the population, only two similar cases are known to us. In this combination of the types of personality two insoluble contradictions appear: 1). Problem with the friends of speaker, who deprive the theorist of rest and prevent it from being occupied by scientific work. 2). Problem with the expenditures, when theorist attempts himself to accumulate money on "black day", and speaker is attempted them to spend them on immediate expenditures.

By the example to a similar combination is the successful marriage between the theorist Anatoly Sobchak and speaker Lyudmila Narusova. Sobchak died because of the infarction against the background of the experiences apropos of the crash of political career, and its daughter speaker Xenia Sobchak today conducts the life "secular lioness". The laws of the inheritance of the types of personality appear grow prettier by theme for a future study. For example, to me is known the case, when as a result the marriage of theorist and speaker it appeared to the light of four children, who everyone proved to be by speakers, and only one grandson proved to be by theorist.

The most successful version of marriage - this is the marriage between the identical types of personality, although in this case are possible the small problems. In the marriage between two psychologists the competition in a quantity of treasons frequently appears, the second insoluble problem of this combination of types lies in the fact that not one of them knows how to earn money. An example of a similar marriage - these are the unsuccessful marriage between Lolita Milyavskaya and Alexander Tsikalo, which ended by divorce, after this Milyavskaya for long searched for

rich fiancé and it finally married millionaire. Other examples of similar marriages - these are the marriages between Nikolai Gumilev and Anna Akhmatova, between Leonid Agutin and Angelica Varum, between Alla Pugacheva and Philip Kirkorov, between Christina Orbakayte and Vladimir Presnyakov (it ended by divorce). The marriage between Pugacheva and Kirkorov ended by divorce because of the mutual treasons, the large difference at the age between the husbands, because of the absence of children and inability of the husband of news the financial matters. In the marriage between two technicians the problems with the mutual cavils frequently appear according to the relation to each other according to the principle "who whom will begin to saw". As an example it is possible the marriage between Nikolai 2 and Alexandra Fedorovna, where led the wife, who was such meager that it made it necessary to sell the worn children's clothing of its children on the market. In this family the relations of deep love were established, but nevertheless marriage proved to be unfortunate because wife it proved to be incapable to bear healthy heir, tsarevich (prince) Aleksey proved to be sick hereditary incurable disease - hemophilia, obtained as the inheritance from the mother. Psychologist [Rasputin] removed the pains of tsarevich (prince) with the aid of hypnosis, and tsarina could not without it manage. But [Rasputin] had poor reputation because of its increased sexuality, and connection with it disgraced tsarist family, because of what the tsar lost authority in the eyes of simple people. The history of this family ended tragically, court killed Rasputin, and the members of tsarist family lost authority and they were shot by Bolsheviks. In the marriage between two speakers unavoidably appears the fight for the leadership, where no one wants to be inferior, sometimes even begins "competition" in a quantity of earned money or in a quantity of drunk alcoholic beverages. An example of the successful marriage between two speakers - this is the marriage between Mikhail Sergeyevich and Raisa Maksimovna Gorbachev. In this family the wife proved to be by leader that greatly irritated the simple people, since historical experience testifies that, if ruler does not know how to be the main thing in his family, thus sooner or later he risks to lose authority in the country because of the weakness of its leader's qualities. Another example of the marriage of two speakers - these are the marriage of the President of beater Clinton and Hilary Clinton, where the unconditional leader he was Hilary, which on the rumors earned more than its husband- President and his beaters for the treasons with the psychologist Lewinski, because of which the husband hardly did not obtain impeachment. To me it is unknown not one case of the marriage between two theorists because of the negligible probability to meet a similar combination.

Close types mutually supplement each other; therefore similar marriages are completely permissible and very extended. In the marriage between the speaker and the psychologist the speaker is unconditional leader, the load of the solution of all problems lies down on his arms. This combination is very extended among the representatives of any elite, since psychologists goal-directed conduct the search of rich fiancés and are capable of even taking away it in legal wife. Therefore psychologist

is most dangerous rival for any wife. Reasons for the divorce in the case of a similar combination are alcoholism and convictions of speaker, conjugal treasons and the absence of its own incomes in psychologist. As an example of a similar successful marriage it is possible to name the marriage between speaker Peter 1 and psychologist Ekaterina 1, tsarina had damp reputation, since had low origin from the fortress peasants and to the marriage with the tsar "walked along the hands" - it was mistress of Menshikov and still several men. For a long time to the marriage with the tsar Ekaterina was in it on the position of Mistress, their children - Anna and future tsar Elizabeth - were originated to the moment of legal marriage; therefore they were considered bastards and they did not have right to the throne. In those yielded appeared the substantiated doubts about the fact that Peter 1 was their father. As another similar example serve marriages a between speaker Eugene Petrosyan and psychologist Helen Stepanenko mong the artists between the speaker Victor Rybin and the psychologist Natalia Senchukova, between speaker Bred Pitt and psychologist Angelina Jolly. In the marriage between the speaker and the technician after a certain period of fight the speaker most frequently becomes leader. Reasons for the divorce in this case can become a certain sexual incompatibility of husbands, and also of treason, alcoholism and convictions of speaker. In the marriage between the technician and the theorist there are following small problems: a certain difference into the degree sexuality and the large difference in the level of intellect; therefore theorist with difficulty, but sometimes is forced to bring mistress, theorist begins to joke above the mental limitedness technology. But these two types have many overall interests: both the types are reticent, they value rest in the family, have average and stable income, know how to economically expend money, they are industrious and assiduous in the work. In the marriage between the theorist and the psychologist there are following small problems: a certain difference into the degree sexuality and the absence of incomes in psychologist. As an example of a similar marriage it is possible the marriage between the theorist Sigmund Freud and the psychologist Martha Bernice, which bore to it six children. Freud he wrote about feelings of jealousy and tyrannical features in his nature [40, 394-395].

Are sometimes possible the more complex combinations of the types of personality in the marriage in the form "Swedish" family, when into the marriage enter three and more than men. The following examples to polygynia are known from the literature:

1. In Islam the husband can have four wives.
2. Speaker Vladimir Lenin had simultaneously two wives - technician hope Krupskaya and psychologist Inez Armand. In order to leave to Lenin, Armand was forced to throw five children, whom its first husband independently brought up. Krupskaya was plain woman and sick person, she could not have children, but she was a good assistant "of leader" in the revolutionary matters. To the October revolution Lenin it completely ensured its family with the financial means, as which served the money amassed by robbery in Russia and the money of German reconnaissance. Stalin rubbed -Ter-Petrosyan (Kamo) sent the amassed by robbery money to Lenin in the Paris, where the

family of Lenin removed two-room apartment and even it hired servant. Stalin was racketeer in Baku, he had six convictions and five flights. It rubbed –Ter-Petrosyan it robbed banks and it miraculously avoided the capital punishment based on a court decision because of the fact that it gave out itself for irresponsible. Parvus transmitted to Lenin through The Ganetskiy of the money of German reconnaissance (5 million rubles) as the payment of task for the disintegration of Russian army in 1917 [4].

It is possible to give the following curious examples to the polyandry:

1. Maria form had simultaneously two husbands - technician Ilya Ulyanov and psychologist Ivan Pokrovskiy; therefore numerous children, for example, Vladimir Lenin, they did not have precise information about that, who their biological father. Children frequently repeat the fate of their parents; therefore children and their parents can live according to the principle “Swedish” family. The well-known fact that Lenin with the entering into the university erroneously indicated his patronymic - “Ivanovich”, instead of “Ilyich”. Maria form it late left marry and as many psychologists, he was the supporter of free love and never it worked. Rumors walked, what elder brother Lenin - Alexander was concepted from the revolutionary Karakozov, who was attempting herself on Alexander 2 and hung on this crime. Rumors walked, that the mother did not love Alexander and threw out it from the railroad mound at the breast age in son was, as a result of which broken spine, it had a very low increase and a nickname “monkey” in the family. Alexander it searched for beautiful death; therefore was prepared attempt on Alexander 3 and it was hung based on a court decision, because of what in Lenin disappeared the possibilities for the legal career, and Lenin it decided to arrange assumption of power. Ilya Ulyanov's function consisted of the guarantee of a large family with financial means, it occupied the general post of the inspector of the people schools Of the Simbirsk’s province with the appropriate level of wages. Ilya Ulyanov did not appear by months in his house, he drove on the missions and greatly it suffered apropos rumors about the nontraditional sexual relations in its family, which became the reason for its premature death. Ivan Pokrovskiy he was formally considered as the family doctor. Outwardly Lenin it was similar to Ulyanov, and his junior brother Dmitriy was similar to Pokrovskiy [4].

2. Psychologist Lelya Brick it had simultaneously two husbands - speaker Vladimir Mayakovski and psychologist Osip Brick. Poet Mayakovski in this family was the source of financial means and completed suicide because of the experiences apropos of its nontraditional family relations. Polyandry - is the most unsuccessful form of marriage.

As the conclusion it is possible to make following conclusions. It is not necessary to condemn different types of personality for their tendencies in the family life. Each type of personality lives and survives in the manner that it knows how. In order to marry rich, it is necessary to select in the husbands “correct” speaker, who does not have bad habits.

§20 the style of teaching in the different types of the personality of teachers.

Our observations of the special features of the behavior of the types of personality in the school we accumulated for 14 years of work in the secondary school as the teacher of history and social science. Each type of personality has the unique style of teaching, a style of the guidance of order on the lesson and a style of compositions [35]. If the director of school or the member of acceptance board know how to determine the type of the personality of teachers or high school seniors with the collection of personnel into the school or high school seniors into the pedagogical institute, then they can previously foresee the degree of fitness, the strong and weak sides of these teachers or high school seniors. If the representative of publishing house knows how to determine the type of the personality of the author of textbook, thus he will be able to previously foresee the degree of fitness for the teaching of the textbook, which is capable to write this author. Only theorist is capable to create outstanding textbook. It is possible previously to foresee that in the pedagogical association the hostile and conflicting relations between the opposite types of personality will arise. In this paragraph we will limit to the examination of the style of the teaching only of philosophical and historical sciences.

All styles of the maintenance of discipline on the lesson in are their own way good and effective. Instructor- psychologist knows how to create the warm friendly atmosphere in the class. Students relate to it as to the prophet. Best anything psychologist manages his role in the low-order classes, where the students relate to it as to the mother. It is the innate educator, wonderfully is understood psychology of student, but it appears insufficient to demanding, is not solved to use administrative sanctions and to place negative marks, which leads to this error as familiar relations, especially in the upper classes, where the student- speakers begin to flirt with the instructor as with their friend. Psychologist frequently has a tendency toward overstating of marks and completely it does not follow the cleanliness in the class, where the desks begin to be pulled down toward the end year, T. k. student- speakers for the joke turned inside out of them all fastening bolts and nuts. Psychologist does not know how to use “whip”, but students love it for the kindness and understanding of their problems. Psychologist knows how to organize the evenings of leisure, he itself knows how to dance and to sing sincere songs. It does not love procedure and frequently in no way it is prepared for conducting of lesson. It hopes only for the improvisation, it does not have a plan of lesson, it begins its speech and does not know, than it it will finish that he wants to prove, in its speech there is too much enthusiasm and spirituality, as if it “prophesies” not in the class, but in the temple. It frequently takes away the thread of conversation to the side from the studied theme according to the method of associations. Psychologist is inferior to theorist in the logic, technology - in the concreteness of thinking, to speaker - in the presence of the common sense and leader’s of qual. After the half year course of praxeology, culturology, ethics or another torn from the life pseudoscience, read by instructor-psychologist, the students cannot intelligible answer a question about that, to what

they learned and than were useful these sciences. In such students the sensation remains, that they simply lost time.

Instructor-technician thoroughly follows the students on the lesson, he misses no one of the field of sight not for second. It immediately suppresses all attempts to study the outside matter or to sketch on the desk. In order to preserve the cleanliness of desks in the inviolability, in it each student is allotted for the specific place, he checks the cleanliness of desks after each lesson. It loves to for a long time read lecture and to cavil to each trifle. It knows how loudly and plainly to shout to the students on the lesson. It attains meticulous and accurate fulfillment of independent works and does not stint on time about their checking. It prefers to understate marks and to place only satisfactory marks. It has many conflicts with the students, but as a whole it manages the task of maintaining discipline. It more than other types loves procedure, it uses different cards of tasks, accurately writes piece-work plans, uses tests, it makes it necessary to conduct the dictionaries of terms, to teach all dates and long, frequently obsolete definitions, to work with the maps. A certain backwardness and the superfluous conservatism of views is its central failure in the process of the teaching of public disciplines. To it it is very complicated to be reconstructed to the teaching on the new textbooks, but in recent years in Russia each year appear new textbooks on the history and social sciences, this instructor begins hopeless to lag behind the life it attempts to flatly forego the teaching on the new textbooks; therefore administration occurs forced to send this reactionary to the pension. The reason for this backwardness lies in the fact that technology they lag in the development of abstract thinking in comparison with the theorists. It is possible to advise technology to select for the teaching the exact science (physics, drawing, information theory or chemistry) instead of the social sciences. In the exact science the textbooks do not change by decades; therefore it is possible to accumulate tests and cards of tasks entire life. Lectures in technology are dull and monotonous, in them there is no improvisation and fantasy, but it is capable to force student to learn the obsolete dogmas. Students at its lectures frequently sleep from the boredom. As a whole, it is capable to give not bad standard of knowledge. It knows how to hold distance between themselves and students and prefers the official style of relations with the subordinates and the leaders.

Instructor- speaker knows how to support summit level of discipline at the lesson, T. k. he is the innate leader. Students relate to it as to the father, even if it bears skirt. In contrast to the theorist, it is lively interested in the life of its students, it always remembers their names. Its central failure - these are low theoretical level and surface knowledge, T. k. the relations between the people interest it, and completely does not interest the content of the theories and books. At its lectures clever student- theorist simply loses time, which causes natural irritation. Instructor- speaker never reads any additional literature on the object, besides state textbook; therefore he retells this textbook verbatim, although the students himself are capable of reading this textbook without the outside aid. This instructor from all forces attempts himself to become

leader in the educational institution or organizer of scientific conferences. Specifically, speaker better than other types of personality approaches to these roles, since specifically, speaker is the innate leader and possesses the widest circle of acquaintances among these scientific, although scientists they relate to it with the certain fraction of contempt because of the tendency of speaker toward the plagiarism. The speaker lacks tendency toward the creation of original ideas; therefore it is forced to steal them in other authors. The absence of tendency toward the creation of original ideas indicates complete professional unfitness to the role of scientist- theorist, although the speaker can nevertheless have the scientific degree, obtained "on the acquaintance". The strictness of the marks of instructor frequently depends on the degree of confidence of this instructor in the stability of its position. A strict instructor must be confident, that the administration will not punish it for the excessive strictness with the nomination of marks, excessive strictness causes natural protests and complaints of students into the higher authorities and the decrease of contingent because of the deduction of those being late. Among such too strict instructors for us it was necessary to observe all types of personality. Excessive strictness with the nomination of marks makes it possible to improve position with discipline, but it leads instructor to the conflict with the administration. The poor level of discipline on the lesson leads to the poor standard of knowledge, which is manifested during the final examinations, which also leads to the conflict with the administration. Therefore teacher is forced to adhere to the principle "of the golden mean" with the selection of the degree of strictness in the process the nomination of marks. In the procedure of instructor- speaker the games and exercises greatly draw. It easily is reconstructed to teaching on the new textbooks, since never had solid persuasions, for example, if yesterday it depicted from itself the convinced Communist, then it today depicts the convinced Democrat. If yesterday he spoke one, then today can speak completely opposite. It lack internal principles, it is always oriented precisely to those ruling in society and science of persuasion, principles and the point of view. In its lectures there are many common sense and banalities, much humor and strange anecdotes.

Instructor- theorist better than others knows how to generate interest in his object. Its lectures are very deep and original in the content, but it is not completely interested by its students, frequently even he does not know their names. It is interested in the books and theories, but by not surrounding people. It mentally steams in the space of its ideas and does not completely see which is created in it under the nose, is too scattered. It frequently has outstanding domestic library, and the books are its best friends. In it appear the most serious problems with discipline in the secondary school in comparison with other types of the personality of instructors, but these problems disappear with the work in the higher educational institution, where the students more greatly value not the degree of contactability and leader's qualities, but originality and the usefulness of information. The qualification level of secondary school - this is not the level of theorist. Theorist attempts to compose the

tyrannical code of ethics on the lesson for the students, where the corresponding punishments for the outside conversations, delays or roughness with respect to the teacher, are provided in the school, but from this it is small to sense. Specifically, theorist is capable to conduct basic scientific research. It barely associates with the associates. It easily is reconstructed to teaching on the new textbooks, T. k. loves novelty and originality. It prefers extreme in the marks - either outstanding or unsatisfactory marks. On any question it has its original point of view, it possesses encyclopedic knowledge on its object. Its thinking is characterized by paradoxical, its lectures have clear structure and are broken into the separate points: clear example, biography of thinker, laconic definition, problem, conclusion, classification; therefore this lecture student are capable easily to learn and to memorize easily.

Each type of personality has its style of compositions. For example, the style of the compositions of psychologist is elevated, poetic and descriptive, in the text of textbook he uses many myths and descriptions of its own experiences, enthusiasm and religious invention, a similar text resembles the turbulent flow of consciousness and has too large a volume. This style is completely suitable for the account of history for the children, but unfit for the account of social sciences. The absence of accuracy and laconism is drawbacks in the style of the compositions of psychologist. The style of compositions technology is "fiscal", academic, dry and dull, here be absent clear examples, this text is overloaded by numbers and dates, fiscal phrases, which bear no information. This text is written according to the principle: "The it is more incomprehensible, the wiser it appears". Specifically, such textbooks on the social sciences are completely unfit for the teaching. The style of the compositions of speaker is popular and surface. A drawback in this style the absence of serious information and inability is to present it. After the reading of this text the reader explains for himself, that he learned nothing fundamentally new. Speaker writes textbook according to the principle: "Cut from the strange books and put in the text of your textbook". It has not its one idea and it hopes only for the plagiarism. _ it fear take upon itself courage present at least one original idea, therefore textbook be itself collection banality and well-known point view. The style of speaker is suitable for the account of history and it is completely unfit for the account of social sciences. The style of theorist is very logical and laconic, theorist attempts entire information to decompose "on the shelves". It is the generator of original ideas. This style is best with writing of textbook. Different philosophical sciences select the different types of personality for the scientific work and the teaching. Psychologist selects culturology, ethics, aesthetics, religion's science or psychology. Technician selects empirical sociology. Speaker selects the history or the economy. Theorist selects formal logic or empirical sociology. Examples of philosopher- psychologists - this Socrates, Plato, Nietzsche, Schopenhauer, Rousseau, Marx. Philosopher- technicians - this Kant, Francis Bacon and Locke. Philosopher- speakers - this Rotterdam's Erasmus, Engels and Lenin. Philosopher- theorists - this Aristotle, Descartes, Leibnitz, Comte, Russell.

The different types of personality select for the teaching different school objects. Psychologist selects music, drawing and artistic literature. Technician selects chemistry, physics, drawing, information theory, transactions. Speaker selects lingual and descriptive sciences - gymnastics, history, the Russian language, foreign language, geography. Theorist selects mathematics and social science. In the higher educational institution the psychologist selects the teaching of art criticism sciences - actor's craftsmanship, painting, sculpture and T. d., technician selects the teaching of technical sciences - electrical engineering, strength of materials, technical mechanics, hydraulics and T. d., speaker selects the teaching of economic sciences - economy, management and T. d., theorist selects higher mathematics or philosophical sciences.

§21. Style of instruction in the different types of the personality of students.

Benefit from the skill of teacher to determine the type of the personality of students consists of the following. First, teacher can previously see the potential instigators of the disruption of lesson, whom the speakers, are, and has the possibility to take preventive measures to, for example, land these potential instigators to the first desks and to place them under its intensive visual supervision, or to give to them separate written task at the beginning of lesson in order to neutralize their energy. In the second place, teacher can know the preferred or avoided forms of interrogation for each type of personality and change these forms for each student individually in accordance with the tasks of instruction. The development of the auxiliary functions of thinking can be the first task of instruction. The second task can be aid to the rejected in the school association student to appear his abilities to entirely and thus deserve authority in the association, it is for this purpose necessary to interrogate the thinking rejected with the use of his leading function. For example, psychologists prefer to answer orally about questions of culture. Technology they prefer testing in the written form about the dates and the definitions, prefer to answer questions only of domestic task in the oral form or in the form the short answers to questions, they are zealous students, they have undeveloped speech and do not know how freely to be oriented in the material, passed in long time. Speakers prefer oral answer in the board in the form of the retelling of the yesterday's lecture of teacher, they possess grow prettier by auditory memory, although they do not love to write summary and to carry out domestic task. _ theorist panically fear appear before association in board, it prefer conduct analytical work - pose problem, draw conclusion, find error in reasoning, compose classification. Thirdly, teacher can previously know the state of the summary of student. Technician has the best summary, his summary has maximum volume and outstanding formulation. Technician tries to make an abstract verbatim, since badly it knows how to separate the main content in the lecture. In speaker the summary generally can be absent or the volume of this summary is minimum; therefore precisely speaker can go to the forgery with checking of the state of summaries. In psychologist and theorist the summaries be in satisfactory state, although the formulation of summary in theorist is maintained no criticism. But in the summary of

psychologist it is possible to reveal many figures on the outside themes, for example, of different kittens, triggers or portraits of teacher fourthly, teacher can foresee the degree of an interest of each type of personality in each school object or in each theme on social sciences. For example, psychologist prefers to study such themes as "culture" or "religion". Technician prefers to study this theme as "the methods of empirical sociology". Speaker prefers to study this theme, as "small group", speaker greatly interests his status in the small group and it greatly is proud of the experimental confirmation of its leader's position. Theorist prefers to study such themes as "formal logic" or "academic sociology".

Each type of personality has its own tendencies in the instruction. Psychologist tries to solicit good marks in teacher, for this he tries to establish good personal relations with the teacher, to use thin flattery, to study and to use human weaknesses of teacher, but teacher one should remember that precisely the psychologist is capable to write denunciation to it. Under the effect of the speaker the psychologist is sometimes capable to participate in the disruption of lesson, but it is not capable to the impudence in the attitude of teacher. With an attempt at the disruption of lesson the psychologist manifests the superfluous emotionalism, which is frequently similar to hysterics. Psychologist has a tendency to attend theatrical circles. Psychologist has a tendency toward sexuality and too early sex; therefore already in the upper classes of school boys begin "to flirt" with the girl- psychologist. Once teacher with the surprise reveals that the psychologist begins to study him as the representative of opposite floor. Psychologist has an interest in the study of the humanities. In its summary frequently it is possible to reveal many not relating to the object figures, for example, in the form of diverse kittens and triggers. It has the unique style of answer in board, it is capable by hours "to pour of the empty into emptier", being confused in its associations, thus, psychologist it has well developed speech with a certain deficiency in the common sense. Technician has great tendency toward the laboratory works. Its drawings are characterized by the highest quality of formulation. Its "able fingers" and interest in the technology it manifests on the lessons of the labor or auto-matter. In the time free from the studies it is inclined to attend the circles of technical creation. Technician does not love creative tasks and prefers to rutin. Technician never participates in the disruption of lesson, it prefers to observe the rules of order, thus it commendable for the effort and a good behavior.

Speaker does not know how to keep silent entire lesson, for it this is present torture; therefore it begins to talk with the neighbor on the desk on the outside themes and thus begins to interfere with teacher. Speakers in the class much (of about 46%); therefore the first desks in the class frequently resemble a number of cells with the trained tigers in the circus, from where speaker- tigers into the support fixedly control the actions of trainer and catch each error, for example, one of the errors of instructor - this to be turned by back to the speakers. With the punishment of speaker one ought not to make to it concessions, T. k. any concession it receives as weakness. The attitudes of teacher with the speakers are the relations of the conflict, which first

attenuates, then it burns with the new force. It is necessary to periodically put speaker in place. It is the innate nonformal leader; therefore it searches for any possibility to show teacher as to formal leader, the degree of its influence on the association. The successful disruption of lesson means that the influence of nonformal leader is more than the influence of formal leader. With the disruption of lesson the speaker-organizer tries to hide behind the back of executors and to hide his role in this matter in order to avoid punishment. To reveal this instigator of the disruption of lesson is possible with the aid of the sociometric test [16, 177-184] and visual test to the type of personality. With the aid of the sociometric test it is possible to reveal the composition of small groups and persona of leaders. Attentive visual observation of the process of disrupting the lesson indicates those groups, which took separately active part in this process. If in the disruption of lesson the series members of small group took active part, then follow to assume that they was obtained from the leader this task and him they were obediently carried out. Therefore it is necessary to compulsorily punish not only series executors, but also the leader of this group. Information on the social sciences speaker grips in flight and easily it is oriented in the passed material, he is capable easily to answer a simple question and to repeat the point of view of teacher. Speaker possesses a good common sense and excellently developed spoken language, in contrast to the psychologist he is not inclined to differ from theme.

Theorist has a tendency toward the study of such abstract objects as mathematics, social sciences, philosophy, sociology, politology, right. Theorist gives preference to the study of those sciences, in which adapts the procedure of logical conclusion, for example, in the geometry from the axioms by the path of logical of conclusion they are derived theorem. Theorist does not love descriptive sciences and the study of languages. Sometimes it changes the objects of its special interest it after understood the main content in the sequential science, in contrast to technology, it do not interest fine details and applied research. The hobbies of theorist - these are chess. Theorist has very poor handwriting, he frequently uses printed writing of letters instead of the capital, since it reads too many books, its speech in board is very logical, but to it luster does not be sufficient. Its speech is presented to the listeners of too laconic. In its answer it is possible to reveal large knowledge, but it does not know how to give them to public, it frequently undergoes mockeries from the side of superior forces of speakers. These conditions of constant pressure from the side of speakers bring up in theorist strong and persistent nature. Theorist never assumes participation in the disruptions of lessons. It is capable to note and to instructor the inaccuracy in the content of lecture, which sometimes causes a certain irritation from the side of this instructor, in whom the impression is created, that the study- theorist knows more than it.

Each type of personality has a tendency toward reading of the books on different themes. Psychologist prefers to read amorous novels or fantasy. Technician prefers to read culinary prescriptions, medical or technical literature like the periodical "technology - young people" or manual on the repair of television set. Speaker prefers to read entertaining literature, like the detectives or the secular news. Theorist prefers

to read scientific literature for the intensified study of the object, to which he has a tendency.

Each type of personality has its style of the memorization of foreign words and its type of memory. For example, psychologist has descriptive memory for the words. Speaker has a tendency to study foreign languages in the process of direct contact with the carriers of this language by the way of sinking into the lingual medium, for example in the international camp. Technician has visual memory; therefore he teaches foreign words with the aid of repeated notetaking on the paper of these words. Theorist has logical memory; therefore to it one should build semantic chains in the process of rote learning foreign words. Between the foreign word and its Russian transfer the theorist tries to devise and to put such Russian word, which in the sounding is close to the foreign word, and in the sense - to the Russian word, for example, of admire - "Admiral" - to be enraptured, dissolve - "salt" - to be dissolved.

Each type of personality has its dear forms of sport on the lesson of gymnastics. Speaker prefers the command forms of sport - basketball, football, volleyball and so on, where there is a possibility of wide contact. Theorist prefers such forms of the sport, where it is possible to avoid contact with the surrounding people - to be occupied with the use of sport projectiles, it prefers heavy or track and field sports. Technician frequently selects the technical forms of sport - shooting from the firearms and motorcycle races. Psychologist frequently selects the forms of sport, which require the development of artistic abilities - figure skating and artistic gymnastics.

Each type of personality has its degree of tendency toward obtaining of knowledge. The lowest degree of tendency toward obtaining of knowledge have speakers, precisely, therefore they are the organizers of the disruption of lessons and conflicts with the instructor, precisely, they more frequent than others they throw studies in the educational institutions at will or they are deducted as a result academic debts. Under the contemporary conditions for paid formation the speakers obtained the possibility to obtain satisfactory marks in the exchange for the payment of educational services or for the bribe for the instructors, precisely, speakers they were capable of purchasing false diploma about the formation. Speakers learn not for the tendency toward the knowledge, but for good marks and for obtaining of the diploma, which must give to them the desired possibility to engage the leading post. The style of the instruction of speakers - this copying on the lesson and other forms of swindle in the instruction, in this skill speakers reach large perfection. Specifically, speaker knows how to exploit his friends, whom he forces to render it aid with the fulfillment of course and diploma works. Teacher must consider this tendency of speaker and keep him under intensive visual control, especially during the examination or the tests. Specifically, speakers do not love to learn. The theorists, who learn from the soul, manifest the highest degree of tendency toward the knowledge, obtaining knowledge - this one of the main vital needs of theorist, for the satisfaction to whom it is ready to overcome any obstacles. For example, theorists Lomonosov M.V. and Pavlov I.P. they arrived into the capital on foot, after overcoming way into hundreds of kilometers in

order to enter into the university. Theorist P.A. Sorokin half of road to the capital, where he intended to enter into the university, passed "by hare" in the train because of the absence of money to the ticket, in exchange for this possibility by arrangement with the conductor for it it was necessary to wash toilets. Many theorists became titaniums of thought. Theorist does not try to attain outstanding marks on all objects, T. k. it learns not for the marks. It expends all its efforts on the intensified study of the separate objects, which generated its scientific interest, and on the remaining objects it has satisfactory or good marks. Thus, the style of the instruction of theorist - this is the intensified study of object. Technician and psychologist have the average degree of tendency toward the knowledge. Technician learns for good marks and for obtaining of the applied knowledge, useful in the real life. Style of instruction technology - this daily rote learning of training material. The style of the instruction of psychologist - this is requests of positive marks in instructor. In the process of instruction it is possible to somewhat improve the abilities of student, but his innate tendencies set the specific limitations on the results of his instructions, expressed in the marks. Otherwise all students could learn only to the outstanding marks. Any teacher knows according to his own experience existence of these limitations. The task of teacher consists of the skill to reveal and to develop the natural tendencies of student. Perhaps from any usual student on the will of teacher it is possible to bring up scientific genius, compared with Darwin or Aristotle? This purpose is unrealizable dream. It is possible to draw the conclusion that the theorist is most suitable for the instruction, and speaker reaches in the process of instruction a maximum quantity of problems for the instructor.

§22. Conflict of school cliques and recommendation regarding the maintenance of discipline on the lesson.

This conflict of bureaucratic cliques goes in any organization - in the church, in the army, in the school, in the police, in the industrial corporation. It is necessary to examine the special features of this conflict based on the example of school. The small group of companions-in-arms, tightly united for achieving of improper goals, is called by clique. The purpose of school cliques is power contest in the association [30]. Teachers and students in the school create similar cliques. Cliques, which consist of the students, employ this means for achievement of authority as the goal-directed disruption of lesson and fight against the teacher. The cliques of instructors conduct between themselves rivalry for the key positions and for the size of load in the school. Association into the cliques makes possible for people to more successfully make to quarry in the bureaucratic organization within the framework of the process of upward mobility. Lone person is not capable to enjoy success in the administrative career. Speaker has the highest tendency toward the contact and toward the association into the cliques. The theorist, who is the innate lone person, has the lowest tendency toward the contact and toward the association into the cliques. Therefore speakers enjoy maximum success in the administrative career, and theorists enjoy minimum

success in the administrative career. Sometimes they dismiss speakers for membership in oppositional clique and for the too great imperious ambitions. Psychologists in the case of the defeat of their clique prefer to betray their yesterday's friends and to pass to the side of conqueror. Technology they do not manifest large tendency toward the authority and does not assume active participation in the fight of teaching cliques. They try to accurately carry out the orders of the existing leader and not to voice publicly doubts with respect to his leading abilities. Similarly behave theorists. The ruling teaching clique is formed around the director. The process of rivalry between the cliques for the influence on the director sometimes appears. Are sometimes possible the riots of instructors on you pedagogical meeting against the new director and collective complaints into the higher authorities when the leaders of the teaching cliques of calculated by its weak leader. To new leader is required time, in order to strengthen its authority and to form the ruling clique around itself. After the accomplishment of this first priority objective it is possible to pass to the release of the leaders of oppositional cliques. Sometimes the rivalry of teaching cliques reaches such incandescence, which the pedagogical association becomes similar to "the ball of snakes". This position is aggravated because of a insignificant quantity or the complete absence of men in the composition of the pedagogical association, since women by their nature are more skillful with the blooming of rumors and with the performing of the scenes of the humiliation of enemy, by less capable of the implicit obedience within the framework to bureaucratic hierarchy. This special feature of women can be explained by that fact that the portion of psychologists among the women somewhat higher than among the men.

Without grow prettier discipline it is not possible to attain outstanding knowledge in schoolboys. From other side, the lack of initiative and the passiveness of students testifies about the absence of interest in the studied object, the absence of interest also leads to the poor knowledge; therefore instructor must approach "the golden mean" in this question - to support the optimum level "of noise" at the lesson. Instructor has the capability to obtain information about the level of interest in the lecture through the feedback with the listeners, the absence of interest in the lecture is manifested in the form the complete absence of remarks and counter questions from the side of audience. In this case should be suppressed all attempts of the speakers to take away the thread of conversation to the side from the studied theme, to venture I be empty chatter under cover of questions to the lecturer. These actions of speaker are one of the methods of the disruption of lesson. A good method of supervision of the work of students - this is observation of the fact, they write summary or not. Very frequently in the class there are hostile to each other cliques, which consist of the students. Instructor can play on the contradictions between the hostile cliques, which makes possible for this instructor to avoid general riot in the class. The attempt of the instructor to punish the leader of clique meets with friendly resistance and protest of the members of this clique and the approval of the members of hostile clique, since the punished leader - this and their bitten enemy. The spread

of resistance depends on the dimensions of the punished clique and degree of its influence in the class. If the punished leader continues to go to the aggravation of conflict against the instructor, then him must be called to the individual conversation after the lessons, where it is deprived of the support of its clique and behaves much modest. The largest spread of conflicts expects teacher during the first year of work in this school; therefore teachers as far as possible try not to change school too frequently. Second useful advice - to begin the teaching of object in the fifth class and to train students to the subordination from the early age, when in them still completely were not formed leader's qualities. The best method of maintaining discipline on the lesson - this is interesting lecture, then the purposes of instructor and the interests of the leaders of cliques completely coincide. For guiding the order on the lesson to instructor is given a certain authority and the right to punish defaulters, but this right today in the Russian school is strongly limited in practice. Sometimes several cliques in the class are capable of being combined and of organizing general riot against the teacher. In this case inexperienced instructor attempts to advance to all students of class unsatisfactory marks for the test. This method is completely ineffective. To place unsatisfactory mark to all students - this means that the teacher punished no one. So that the punishment would be most effective, students should be "sorted out" according to the degree of their activity in the process of disrupting the lesson. The speakers, precisely, of them are always the instigators of the disruption of lesson and it is necessary to punish first of all, and the remaining types of personality can be left at rest. Speakers - these are the key men in the class. If for teacher it was possible to subordinate speakers, then it is possible to consider that he succeeded in subordinating entire class. It is necessary to punish only organizers and executors of the disruption of lesson, and rest to leave at rest or even to reward for the nonparticipation in the riot. One of the purposes of the organizers of riot - this is the provocation of instructor to the conflict with entire class, in this case the instigator attempts to hide after the strange spins in order to avoid punishment. After the punishment of the instigator of disorders, one should try to agree with it about the conditions of peace. It is necessary to ask it about the fact that it does not arrange in the style of your teaching, it is necessary to find a compromise in the relations with the leader. In the relations with the leaders one should alternate whip and cake, but begin to build relations with the leader it is necessary from "the whip" so that the subordinates would more greatly value "cake". Teacher must respect the nonformal leaders of class for their influence. Some speakers in the future can become "the masters of life", although other speakers - by criminals and by dipsomaniacs. It was only the one who by nonformal leader in the school; it was capable to become leader at the ripe age. That rejected at the teenage period never will be able to become leader or businessman at the ripe age, even if it knows how to obtain two diplomas about higher education. Instructor must as far as possible avoid conflicts with the leaders of class, but one should remember that the empty warnings without the exponential sanctions frighten no one. When instructor much threatens, but

punishments is not decided to use, then students the conclusion that in instructor paralysis of will set in. The best method of guidance of orders - this to find extreme and approximately to punish, of this consists the method of exponential sanctions. For the extracurricular work it will usefully precisely leader- speakers appoint to the leading posts of warden, editor, physical education instructor responsible for duty according to the class. With the aid of this method class leader obtains the possibility to use energy and the leader's qualities of speakers for the peaceful purposes. To otherwise class leader it will arrive for very to organize all measures and to lose its precious time. The attempt to appoint to this post another type of personality will lead to the fact that it will not be able to organize measure and it will obediently carry out the instructions of class leader singly. To class leader to more advantageous make speakers its assistants than by enemies. In the process of professional orientation precisely the speaker- leaders of class should be recommended the selection of the profession of leader, policy or businessman, but they contrasted scientific career.

Leader has usually sanguine temperament. Choleric his superfluous state of conflict, which is manifested even in the relations with the friends, prevents from becoming leader. Phlegmatic person prevents from becoming leader his superfluous rigidity, melancholic - his superfluous vulnerability and the manifestation of weakness in the conflicts. Specifically, melancholics frequently occur in the position of those rejected and slit in the children's collective and in the total organization (in the prison, in the army and so on). Instructor as far as possible must support melancholics, but the possibilities of instructor in this sense are severely limited, since only by its forces and by the force of its nature it is possible to conquer victory in the conflicts and as consequence high status in the association. Most of all efforts instructor expends on the conflicts with the choleric, since they are the instigators of senseless conflicts because of their high eccentricity. Sometimes choleric is impact force in the hands of nonformal leader, who set as a goal to tear away lesson. Choleric checks the ability of new instructor to direct order. If new instructor could not place choleric on the place, then class the conclusion that the instructor does not know how to introduce order and it is possible to with impunity tear away lesson. Situation from the conflict with one choleric passes into the collective riot in order this to avoid, riot must be known how to choke in the embryo itself, i.e., at the very beginning conflict it is necessary to arrange exponential sanctions for the choleric. By the way, choleric easily transfers punishments and impacts of fate, he never falls by spirit, since he has strong nervous system. Sometimes choleric occupies the isolated position in the class and authority on the conflict with the teacher attempts to earn, this choleric can be boldly punished, since no one will support it.

Instructors also are subdivided into four temperaments. Instructor- sanguine person better than others manages the task of maintaining discipline on the lesson. It knows how to settle conflicts, and to conquer in the conflicts. Instructor- phlegmatic person tries as far as possible to avoid conflicts, he is very steadfast in the conflicts, but sometimes it is capable "to explode", after which among the instigators of the

disruption of lesson appear "victims", who in the future on the basis of bitter experience try not to lead this teacher to the extreme. Instructor- choleric frequently itself provokes students to the useless conflicts, in the process of conflict the choleric can go to the extreme measures; therefore students relate to it with the certain fraction of fear. to Teacher- melancholic it is very difficult to work in the school because of the inability to conquer in the conflicts and the superfluous vulnerability. After the disruption of lesson it is capable to spill many bitter tears and to arrive into the state of complete desperation. It even begins to be apologized before the students, which is completely inadmissible. Weak instructors in the school do not survive. School - is the zone of constant conflicts, which it is not necessary to fear, but it is necessary to know how in them to conquer. In order to avoid nervous disorder in order to restore forces, it is necessary to know how to rest, it is necessary to know how to forget about these conflicts during the leisure. That teacher, who does not know how this to make, is doomed to the occupational diseases. Conflicts are inevitable, and it is not necessary to survive in regard to this. But it is necessary to avoid unnecessary and deliberately lost conflicts with its direct leader. It cannot be forgotten that as a result victories in the conflicts people obtain authority and status of leader. It is not possible to lead the work of class from the position "from below", it cannot be avoided or settled all conflicts, some conflictology - utopians erroneously call to what. The different types of personality have they fulfill different roles they occupy different statuses inside the small group. R. Bails and F. Slater explained that in the chapter of any group stand not one, but two leaders: "ideological inspirer" and "most respected" or, in other words, father and mother. [See. on 25; 163-165]. The first leader leads group, are selected purpose and means for the group, rigidly it punishes and excludes from the group. The second supports pleasant microclimate inside the group, organizes the process of contact, recruits into the group of novices. According to our observations, to the role "ideological inspirer" best anything approaches the speaker, and to the role "most of that respected" - psychologist. There are exceptions from this rule. For me it was necessary to observe the group of four choleric, into which entered some speakers, where speaker also fulfilled the role of mom, similar group was terrible force with the disruption of lesson. Almost in each class there is a group of girls-"quitters", which consists of some technicians, where the role of dad and mom they fulfill technology. For me it was necessary to observe the groups of girls, which consist of some psychologists, where psychologist fulfilled the role of dad, but such exceptions to the rule are very rare. Technician in the group is usually series executor. Theorist does not know how to associate in the group; therefore he plays the role of the isolated "lonely wolf", capable of giving the rebuff to speakers or enters into the small weak group of outsiders, excluded from other groups.

§23. Sociology of genius personality [46].

Purpose of this paragraph - to estimate the degree of the professional fitness of different types of the personality for achievement of high results in the field of

philosophical sciences. It is first necessary to estimate this degree of fitness based on the example of the great philosophers of the past (You can see **Table 6 of the estimation of scientific achievements for different geniuses of philosophy.**), who made the noticeable contribution to the science and thus proved their professional fitness, then we want to propose to consider the results of these studies during the estimation of the potential abilities of contemporary competitors for the scientific degree.

Determination of the type of the personality of these philosophers was produced with the aid of the study of their biographies and styles of compositions (biographical method and stylistic analysis). Difficulty in conducting of this investigation consisted in the fact that it was not possible to use more reliable written or visual tests to the type of personality, since there are no these philosophers long ago in the light. However, all these tests completely can be used for testing of competitors to the scientific degree. The biographies of some mathematicians, physicists, biologists, psychologists, economists, historians and sociologists in this work are examined besides philosophers, whose scientific work great significance for the development of the philosophical picture of peace has. Sample was produced on the basis of textbooks on the history of philosophy [7, 24 and 25]. Actually, in the list of respondents almost all philosophers, who have although some value in the history of philosophy, proved to be. As only obstacle for the introduction in this list served the absence in the scientific literature of the description of the detailed biography of some philosophers, for example, of many ancient Greeks. In this list it proved to be 81 philosophers. On the nationality there proved to be 9 Jews, 10 ancient Greeks, 3 ancient Romans, 7 Russians, 13 Englishmen, 3 Americans, 12 Frenchmen, 5 Italians, 10 Germans, 2 Austrians, 1 Swiss, 1 Dutchman, 1 Dane, 1 Pole, 1 Czech, 1 Chinese even 1 Hindu. Thus, the list of respondents covers the geniuses of all times and peoples.

Bertrand Russell shared philosophers and their theories on the prevailing passion, which impelled this philosopher to study philosophy. According to this classification there are following forms of philosophies and the group of the philosophers:

1). The philosophies of a feeling, inspired by love fortunately, they are, first of all, optimistic or pessimistic, propose the diagrams of rescuing or try to prove that the rescuing is impossible. To this direction almost all representatives of religious philosophy belong.

2). Theoretical philosophies, inspired by love for the knowledge. This direction includes the creators of great philosophical systems, since, although passion to the knowledge and rarely is encountered, precisely, it is the source of entire best in the philosophy.

3) Practical philosophies, inspired by love for the action. This direction includes those philosophers, who consider action as high good, considering happiness practical result, and knowledge - is simple by the tool of successful activity. [24, T. 3, 273].

In our opinion, the philosophy of a feeling is characteristic for the psychologists, theoretical philosophy - for the theorists, practical philosophy - for the technicians.

Russell in his textbook not at all calculated by necessary to examine the scientific work of the speakers, whose surnames were given in our table, with exception of Erasmus and Bacon, since, the contribution of speakers to the development of philosophy is insignificant. Russell gave the negative estimation of the scientific work of such psychologists and technicians as Socrates, Plato, Rousseau, Kant, Hegel, Marx, Nietzsche, Bergson, with which we are completely agreeable. "It (Socrates) is unconscientious comes running to the sophisms in its arguments... Socrates it did not possess scientific thinking" [24, t 1-2, 147]. Plato - this "attorney of totalitarianism" [24, [t].1-2, 113]. "Immanuel Kant universally-adopted is considered as most great of the philosophers. I (Russell) cannot agree with a similar estimation" [24, T. 3, 197]. "All study of Hegel is false" [24, T. 3, 219]. "To me (to Russell) it is unpleasant Nietzsche,... because people, by which it was enraptured - conquerors, who became famous themselves by the skill to deprive people of life" [24, T. 3, 256]. "All elements of Marx's philosophy, which it borrowed in Hegel, were unscientific" [24, [t].3, 270]. "In practice it (Marx) is devoted to the policy of the assumption of power... of dictatorship and attachment of ideological orthodoxy" [24, T. 3, 271]. "The study of Bergson and Rousseau's study - "this uprising against the reason" [24, [t].3, 273]. "Bergson's philosophy..., his descriptive picture... in essence cannot be neither proven nor it is disproved" [24, [t].3, 281]. Each type of personality has its own tendencies. Theorist and speaker are oppositions to each other. Technician and psychologist are also oppositions to each other. Oppositions have opposite tendencies. Between the oppositions frequently appears the hostility in the scientific peace.

Theorist has the following tendencies:

1. To conducting of studies in the region of mathematics and logic.
2. To the solitude and the unsociability, to the use of paradoxical "English" humor. Absent-mindedness and the fanatical thirst of knowledge.
3. Scientific, laconic, categorical and clear style of compositions, the skill to draw a paradoxical conclusion, to compose classification, to derive scientific formula or law. Originality and objectivity of his theoretical conclusions so strikes contemporaries which first even causes the charges of theorist in madness [about the connection between the brilliance and the insanity see 3], but then descendants are forced to recognize its rightness under the pressure of the unquestionable proofs. The appearance of theorist against the religion for the scientific truth frequently led to his pursuits from the side of church.
4. The profound knowledge, which make it possible to create model textbooks and to make the significant contribution to development of immediately several sciences.
5. Rationalism. Use of a deductive method.

Tendencies of the speaker:

6. Active and restless nature, takeoffs and drop in the course of the life, high success in women, high leader's and oratorical abilities. Skill to find money, to use acquaintances and to organize other philosophers for publishing of scientific of collection or encyclopedia.

7. Thirst of political authority, participation in the uprisings and the wars, the occupation of the major positions in the government.
8. Owner's qualities, the ability to go even to the financial machinations.
9. Popular style of compositions, the use of satire instead of strict scientific proofs. Banality of theoretical conclusions. Low theoretical level.
10. It does not love to learn and frequently it does not have university philosophical education. It is capable to carry out an outstanding translation of scientific works from the foreign language.

Tendencies of the psychologist:

11. To the unjustified fantasizing, the social utopias. The originality of his conclusions reaches the absurdity and it leads to the serious errors.
12. To the religious philosophy, mysticism, conducting of studies in the region of ethics, culturology, psychology and linguistics.
13. Literary, elegant style of compositions, the composition of verses, love for the skill.
14. Too large a size of the compositions, which resemble the turbulent flow of consciousness.
15. To misery and search for sponsor.

Tendencies the technician:

16. The fiscal, dull style of compositions, with the aid of which it attempts to disguise the absence of original ideas. Technician is reactionary in the science and has conservative political views.
17. Pedantry, the absence of a feeling of humor and haughtiness. Calm monotonous life. The low degree of interest in the opposite floor, which leads to the late marriage or the bachelor means of life.
18. Conducting valuable empirical observations. Use of an induction.

The following indices are used for the purpose of the realization of the estimation of the value of scientific work:

19. Creation of the new theory of the within the framework existing science (estimation - "satisfactorily").
20. The creation of new paradigm, which brought to revolution in the science (estimation - "good").
21. Creation of new science in the region of the philosophy (estimation - "excellently").

The absence of scientific achievements by 19, 20, 21 indices indicates estimation "unsatisfactorily". The very high "lath" of the estimation of scientific achievements is based on the proposal of the founder of August Comte's sociology to convert philosophy into the positive science, which on an example of natural sciences must rest on the observations and the experiment, to give forecasts and results "nonpositive" science frequently it appears metaphysical (abstract), by theological (fictitious), or even pseudoscience, i.e., by the variety of error. [11, 54-84]. The results of studies are given in the table, where the supporters of positive philosophy obtained positive estimation, and the supporters "nonpositive" philosophy - negative

estimation, where the sign “+” indicates the presence of this tendency and estimation for this philosopher.

Table of the estimation of scientific achievements for different geniuses of philosophy.

| Surname of philosopher | Theorist | | | | | Speaker | | | | | Psychologist | | | | | Technician | | | Estimation | | | |
|------------------------|------------------------------------------------------------------------------------------------------|---|---|---|---|---------|---|---|---|----|--------------|----|----|----|----|------------|----|----|------------|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | |
| 1. Zenon from Elea | + | | + | | + | | | | | | | | | | | | | | | | | + |
| | It established dialectics as the science about the skill of dispute, he became the author of aporia. | | | | | | | | | | | | | | | | | | | | | |
| 2. Aristotle | + | + | + | + | + | | | | | | | | | | | | | | | | | ++ |
| | It established formal logic and politology (classification of the forms of administration) | | | | | | | | | | | | | | | | | | | | | |
| 3. Euclid | + | + | + | | + | | | | | | | | | | | | | | | | | + |
| | He is founder of the geometry | | | | | | | | | | | | | | | | | | | | | |
| 4. Copernicus | + | + | + | | | | | | | | | | | | | | | + | | + | | |
| | It based heliocentric system instead of the geocentric in astronomy. | | | | | | | | | | | | | | | | | | | | | |
| 5. Newton | + | + | + | | + | | | | | | | | + | | | | | | + | + | | |
| | It based the law of universal gravitation in physics and integral calculus. | | | | | | | | | | | | | | | | | | | | | |
| 6. Leibnitz | + | + | | | + | | | | | | | | | | | + | | | + | | + | |
| | It became the founder of integral calculus and mathematical logic. | | | | | | | | | | | | | | | | | | | | | |

of experimenter in the science, but attempt technology to create philosophical theories leads to the mediocre results. Therefore it is possible to advise to technicians, instead of the philosophy to be occupied by empirical sociology, natural or technical sciences. Psychologists have the low degree of the success in the philosophy, although they comprise the greatest portion among the philosophers. They specialize in a study of such "nonpositive" sciences as ethics, theology, pedagogy and aesthetics. As Bertrand Russell wrote: "Predilection to the ethics and the aesthetics, observed in Plato and is still more in Aristotle, considerably contributed, killing of Greek science" [24, [t].1-2, 137]. It is possible to advise to psychologists instead of the philosophy to be occupied by psychology, instead of the composition of social utopias - by the composition of children's fairy tales, instead of the science to use other social elevators - family, skill.

Instead of the conclusion: the list of advantages and problems in the life for the different types of personality.

Psychologist has the following advantages in the life: 1). The high degree sexuality, which makes possible for it many times to enter into the marriage and to search for husband, capable of becoming the source of protection and financial means for the large family. 2). Craftsmanship in the behind the scene fight, which goes on in any "office", insidiousness and craftiness, the skill to use human weaknesses of the surrounding people in its interests, skill to be deputy chief, skill to solicit for itself privileges and privileges, to establish special relations with the leader, to be rubbed into the confidence, to betray patron if necessary Psychologist has the following problems in the life: 1). The absence of the capabilities for manual craft and inability to examine the device of technology, all this leads to the unemployment and to the parasitic inclinations. 2). In the future it is necessary to verify our forecast about greatest tendency of psychologists toward the use of narcotics. the Psychologist-workers of skill use narcotics in order "to untie" its imagination and inspiration, which with the aid of the use of narcotics is converted into complete delirium.

Technician has the following advantages:

- 1). The large selection of professions in the industrial society, where it can use its "able fingers".
- 2). Tendency to manifest such qualities of nature as practicalness, patience, effort and accuracy in the routine work, skill to be implicit executor.

Technician has the following problems in the life:

- 1). Low level sexuality because of what technician risks to encounter such problems as the treasons of husband, late marriage or personal solitude.
- 2) Low level of enterprise in the business and inability to search for the new place of work.

Speaker has the following advantages:

- 1). Leader's qualities and the skill to lead organization or state.
- 2) Oratorical and leadership talent.

- 3). Enterprise in the business and the ability to have wide contacts and acquaintances everywhere.
- 4). Highest degree of the success into the love and a sufficient level sexuality.
- 5). Ability to complete the breath-taking career, to reseat from one elevator to another, to have the largest, but unstable income.

Speaker has the following problems in the life:

- 1). Tendency toward alcoholism and toward the group crimes, especially in the youth.
- 2). Unwillingness to learn and to obtain the high level of formation. The absence of diploma about higher education prevents speaker from reaching high altitudes in the quarry of leader.
- 3). Unwillingness to observe the rules of order, the low degree of diligence.

Theorist has the following advantages:

- 1). Highest level of formation.
- 2). Absence of tendency toward the deviant behavior (to alcoholism, addiction and criminal behavior).
- 3). Economy and the presence of long-range plan for life.
- 4). Highest degree of the development of intellect.

Theorist has the following problems in the life:

- 1). Inability to lead people.
- 2). Absence of enterprise and tendency to be occupied by business.
- 3). Difficulties in the contact at the childhood because of the extreme degree of introversion, which is characteristic for the theorist.
- 4). Numerous conflicts with the speakers under the conditions of huge numerical superiority of the speakers over theorists. The conditions of constant pressure from the side of speakers bring up strong nature and force theorist to be strong lone person.
- 5). Theorist has the lowest level of discipline in the process of the teaching in the secondary school, the lowest degree of the success in the love, theorist experiences panicky fear in the process of public appearance.

Some authors reproach me in the fact that we, allegedly, we write about the innate inferiority of some representatives of mankind. These reproaches are completely unjustified. In our opinion, all four types of personality are equivalent, simply they are differed from each other in their abilities, but each of them is capable to find their social niche in the society. There does not exist the poor types of personality, it begins to compose the overwhelming majority among the population. Each type of personality has its deficiencies and advantages in comparison with other types of personality. For example, psychologist is not suitable for the work in the industry and for the occupation by manual craft, little it is suitable for the service in the army, for the occupation of businesses and leading work, but it has the summit level of the development of sexual instincts, the highest success in the behind the scene fight and with the use of three secondary in the contemporary society elevators of upward mobility - family, religious and artistic. Some instructor- speakers greatly offend to me for my assertion about the fact that the speakers are completely unfit for

using the scientific elevator, although they can have the scientific degree, obtained “on the acquaintance” without the special scientific merits. A scientific elevator can use only theorists technology. Only theorists are capable of formulating original ideas and theories even in spite of the authority of bible and the public opinion, as made such theorists, as Darwin and Copernicus. Only theorists are capable of becoming the generators of ideas and scientific geniuses. But technology better than others they can check these theories in experimental studies. Thus, theorist can use only one scientific elevator. Speaker can use four very important in the society of elevator - political, army, business, to press. Furthermore, speakers attempt to use other elevators, but their these efforts frequently prove to be vain. In the science the speaker is not completely capable of the creation of original ideas and theories; therefore he is inclined to the plagiarism and has low theoretical level. Speaker simply fears to voice original ideas, but to develop science without the advancement of original hypotheses is impossible. All ideas of speaker are strangers, and theorist creates ideas only by his own forces or draws them from the scientific literature. The basic reason for this phenomenon lies in the fact that speaker is bright extravert, and theorist - bright introvert. Internal principles and ideas are the basic object of the attention of theorist, and by the object of the attention of speaker - authority above the people. Already in the school precisely speakers are inclined to the copying of tests in their numerous friends and to the organization of the disruption of lessons. Speaker is sometimes capable to learn well for good marks and successful career, but only theorists are capable of learn from the soul for obtaining of knowledge. In this case the theorist tries to learn well only on the separate objects, which generated his scientific interest. For me mathematics or sociology were such objects. In the science the speaker better than other types of personality is capable of the organization of scientific conferences, of the management of scientific organizations and by educational establishments, since. it has many friends in the scientific sphere, knows how to find sponsors and has the highest leader’s qualities. Speaker is capable of the popularization of strange scientific ideas, of the occupation by the descriptive sciences, which do not assume deep scientific generalizations - by regional study, by history, by geography. To me is known not one great scientist- speaker. But however, as an example of the speakers in the science it is possible Engels and Lenin, who brought the negative contribution to the social sciences, since. they preached false Communist ideas. Engels did not know how to graduate from even secondary school, he was occupied by business, he became sponsor for the family of Marx, organized the publication of the works of Marx and he became the organizer of the political union of Communists - first international. Lenin it was excluded from the Kazan' university for the organization of disorders, finished juridical department by external student, organized political party, assumption of power in Russia, he became tyrant and used philosophy for the justification for these improper purposes. Psychologists are in the social sciences utopians and authors of fairy-tale, supporters of theology and mysticism as Plato, Plotin, Augustine, Thomas Akvinsky, Rousseau, Nietzsche and Marx. Psychologists possess the

superfluous originality of the ideas, which for this reason are converted into the fairy tale, the religion, the artistic invention or the utopia. Technology they possess pattern thinking and in the social sciences are the innate conservatives and reactionaries. For example, some of them, until now, consider that Carl Marx - this is the genius of all times and peoples. They are forced to hide their theoretical backwardness after the quasi-scientific fiscal style of compositions. Technician is the innate executor, and in the role of leader it is capable to be demanding and even to organize petty control over subordinates. Technicians are the second type with the use of three important in the society elevators (army, science, business); therefore technology it is always capable of finding its place in the life. Technicians are unsurpassed masters with repair and use of technical devices. There does not exist the poor types of personality, but in the society begins crisis when portion of one of the types of personality it begins to compose the overwhelming majority among the population. Portions of the types of personality in the population g. They comprise birch groves: theorists -1%, speakers - 46%, technicians - 33%, psychologists - 20%. This relationship of portion does not thus far prevent the predominantly industrial development of the region, for which are necessary mainly technology and partly the speakers. Perhaps, for me only one must explain the optimum relationship of the types of personality for any country. Although each country has different foreign policy and domestic political tasks at different moments of history; therefore different need for different types of the personality of its citizens. Nazi experience on the forced regulation of the portion of the types of personality with the aid of the destruction of psychologists in the concentration camps proved to be unacceptable. But this regulation with the aid of the state migratory policy is completely acceptable. The already today European Union prefers to assume migrants from East Europe, but not of the countries of the third peace. , for example, from Poland, the portion of psychologists is below among the migrants from East Europe, and the portion of people with the high level of formation is above. No one wants to assume migrant- psychologists, who do not desire to work and to learn, the capable only entire life of living on assistance, of rapidly being multiplied or of mastering unskilled worker professions. When the portion of psychologists in the country becomes too great, and the portion of the technicians of minimum, then the development of craft and industry ceases, the country is immersed in the state of decline, backwardness and it becomes light of outputs for the foreign conquerors, population instead of the work prefers to sing, to dance, to be multiplied, to confess religious fanaticism and to request economic aid in the developed countries. Such countries can exist due to the subsistence economy or specialize in the care of tourists, the production of narcotics, in the output of raw material and the production of fruits. Afghanistan and countries of central Africa are examples of similar countries. The center of sextourism is Thailand. When the portion of technicians becomes too great, and the portion of the psychologists of minimum, then industry flourishes, but catastrophically falls birth rate and the country begins to die out, position in the countries of North Europe serves as an example of what. Chinese built immense walls

on the northern boundary for the defense from the nomads, but nevertheless they did not know how themselves to safeguard from the achievement by Mongolians and by the Manchurians, who guided in China hundreds years, although their number was much less in comparison with the Chinese. Entire their history Chinese successfully warred only with each other, and wars with the foreigners unavoidably lost - it is worthwhile to recall 1644, when 300 thousand Manchurian nomads in the month conquered 300000000's China. But in 1937-1945 yr. Chinese experienced terrible defeats in the war with Japan, although the Chinese army exceeded Japanese fifteen times! According to given, declassified by Peking thirty years after these events, in the furious fighting for the boundary island Damanskiy in 1968 to each killed Soviet soldier twenty Chinese servicemen fell themselves. Apparently, among the Chinese high portion comprise technology and psychologists with the almost complete absence of speakers and theorists, this relationship of the types of personality ensures high ability to work and high birth rate of population with the almost complete absence of combat efficiency and capability for scientific discoveries in the field of philosophical sciences. Today China selected the nonmilitary method of the subjugation of peace - it was intended to become main super-power, after covering planet with budget items. If the portion of speakers becomes too high, then this country it is begun cannot be conquered, but in the history of this country too many periods of internal and Civil Wars, revolutions and disturbances appear. The history of Russia, T. serves as an example of what. k. the portion of speakers among the Russians is too high. It is complete the history of Russia of an enormous quantity of disturbances, foreign invasions, peasant uprisings, aggressive marches, migrations or Civil Wars. Klyuchevskiy even called Russians the nation of migrants [9] only speakers they could accomplish these tasks and give birth to these problems. The high portion of speakers among the Russian population found manifestation in the Russian national nature in the form of bellicosity, recklessness, valiant boldness, but also in the enthusiasm by alcoholism, in the insufficient degree of diligence and accuracy. The geographical location of Russia is inconvenient, Russia is located on the road between Europe and Asia. Russia did not have natural obstacles on the eastern boundary and it was forced to conquer great steppe. From Asia to Europe dispatch the terrible waves of conqueror- nomads. Europeans attempted to enlarge their territory due to Russia. Only speakers could survive in so restless a place according to the principle, expressed in the little-known Russian saying: "Fall through the earth and sky, we on the hummocks will live!". Byzantium, which therefore was swept from face of the earth by Turkish invasion because of reduction in the portion of speakers among the Byzantines, occupied the same inconvenient geographical location. Strikes that ease, with which small heap speaker- it is finished it took and it ransacked there is no time powerful Rome with the huge population, the main reason for the loss of Rome is the degeneration of the population of the Roman empire in the form of an increase in the portion of psychologists. L. Gumilev considered Italians the descendants of Syrian slaves [6]. In first and World War II the Italians and Rumanians showed themselves by

poor soldiers, although they did not be inferior to other to Europeans on armament level. The reason for their low combat efficiency consists of too great a portion of psychologists the high portion of speakers among the Russians, the Germans, the Americans and the Englishmen it converted them into the outstanding soldiers. The portion of theorists not in one country is too high, since properly clever people it is everywhere too small.

We are agreeable with the opinion of critics about the failure of the use of a term "psychologist" for the designation of man with the developed intuition; therefore this term it should be replaced by the term "intuitive", but last term is disharmonious. In the process of experiments I previously repeatedly money-changers the terms, which designate the name of the types of personality. Our observations at the industrial enterprises and in the cinemas, where for me many years was necessary to work as electrician and movie technician, show that technology they have the highest qualification in comparison with other types of personality on such professions as the metal craftsman of KIP, electrician, turner, welder, machine-operator, auto-metal craftsman, programmer, and also master for the repair of motion-picture equipment. Technician manifest simply brilliant abilities during the repair of technical devices. Psychologists manifest their brilliant craftiness in the behind the scene fight, which still no one abolished and which goes on in any "office". Psychologist Stalin conquered in the behind the scene fight of such speakers as Lenin, Trotsky, Bukharin and other Psychologist Brezhnev conquered speaker Khrushchev. Speakers and theorists frequently prove to be forced to be discharged from the educational institution as a result of loss in the behind the scene fight. Theorists lose in this form of fight they are because strong lone persons they lose to more numerous rivals, organized into the bureaucratic cliques and who occupy the key leading posts in the organization. Furthermore, rivals envy to high intellectual abilities and theoretical level of theorist and to his high rating among the clever students. Rivals envy to the leader's qualities of instructor- speaker, not without reasons they receive him as potential aspirant to the leading post in the training organization; therefore rivals try to in advance discharge it as potentially dangerous rival in the power contest. The school life of student-theorists is very complex. They are forced constantly to be repulsed from attacks and attempts at the slighting from the side of superior forces of speakers and to forge "iron" nature. Not one great social theory, including social- Darwinism, deserves indiscriminate criticism. Darwin, Malthus, Spencer, Galton, Gumilev and Jung, on which we rest, deserve the weighed scientific analysis of their ideas with the indication of their errors and brilliant truths. Communists stamped entire western sociology by disgrace, and as a result Soviet social sciences proved to be in the isolation from the world science and they became the sum of pseudosciences. For example, "people academician" Lysenko stamped by the disgrace of mendelists-morganists, denied genetics and promised to derive branchy wheat.

It is possible to draw the conclusion that each type of personality has its advantages and problems in the life in comparison with other types of personality.

Each type of personality lives in the manner that it knows how, using its advantages and hiding its deficiencies. There does not exist the types of the personality of the second type. In the society it is not possible to arrange the artificial selection of the highest types of personality with the aid of the destruction of psychologists in the concentration camps and the gas chambers. In the society there is a natural selection of types of personality, although today the action of natural selection is strongly limited because of the benefits for the poor and the food aid for the under-developed countries. If we are expressed briefly, then psychologists come into this peace in order to have a baby and to educate children, to be occupied by skill and to preach religion. Technicians they come into this peace in order to work in the production, to be occupied by the manual craft and other forms of routine work. Speakers come into this peace in order to guide and to lead other types of personality, to war, to deal and to be occupied by business. Theorists come into this peace in order to teach, to develop and to be occupied by scientific studies.

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